

# Making WEP Work for Your Community



Aaron Masters, Harrisonburg Area Loan Specialist John Ramirez, Culpeper Area Loan Specialist VDH Drinking Water Funding Workshop, Fredericksburg, VA, September 25, 2025

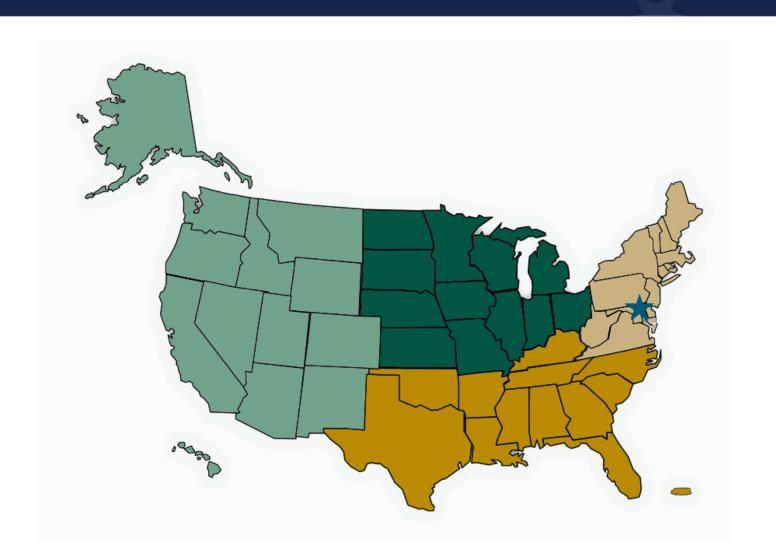
# Structured to Support Rural People Nationwide

4 Regions

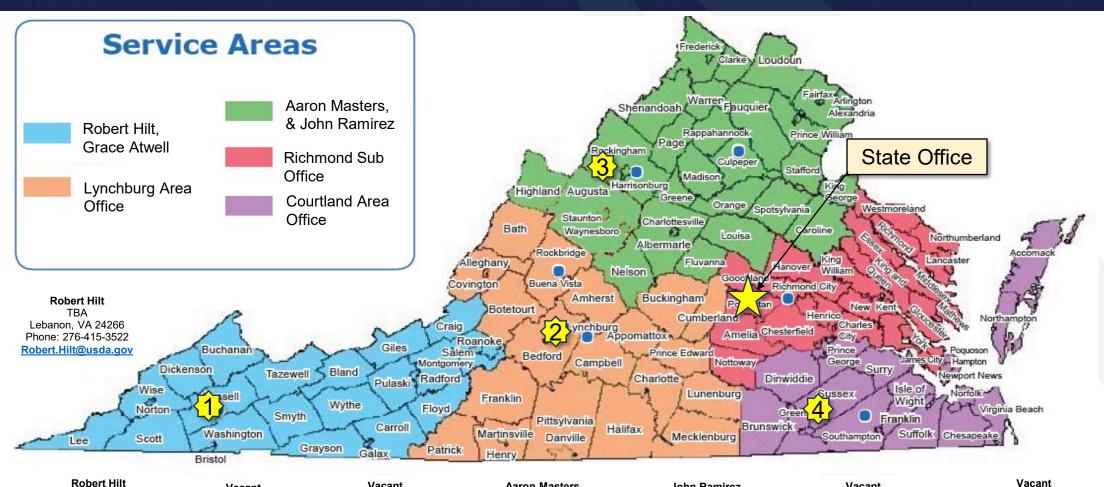
**47 State Offices** 

400 Area Offices

1 National Office in DC



# Rural Development Area Offices in Virginia



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# Our Mission and Objective

- Increase economic opportunity and improve the quality of life in rural America
- Provide affordable financial assistance to help small rural communities:
  - Enhance business and economic development
  - Improve infrastructure
  - Support community development
  - Provide housing opportunities to rural citizens

# Core Programs for Rural Development

- Rural Business and Cooperatives Economic development and technical support
- Housing Single and Multifamily
- Community Programs Health care, public safety, public services, water, wastewater, solid waste disposal, storm water drainage, technical assistance, electric, telephone and broadband services, distance learning, and telemedicine
- Water & Environmental Programs (WEP) Drinking water, wastewater, solid waste, and stormwater

# WEP Applicant Eligibility

#### Applicant Types

- Public Bodies Town, City, County, District or Authority
- Nonprofits Association, Cooperative or Private Corporation
- Indian Tribes Federally Recognized Tribes

#### Applicant Must:

- Own the system
- Have legal authority to operate and maintain it

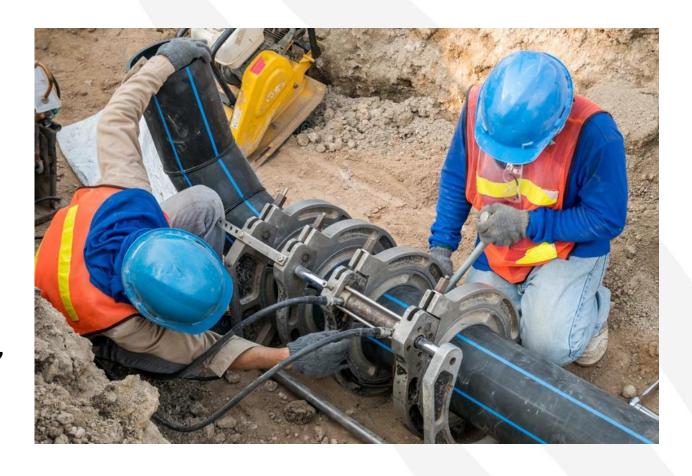
#### Service area

• Rural and incorporated areas with populations no greater than 10,000

# WEP Project Eligibility

# New construction, expansion and improvements to include, but not limited to:

- Line installation
- Treatment facilities
- Treatment capacity
- Related fees (legal, engineering, environmental, land, interest during construction, etc.)



# WEP Interest Rates and Grant Eligibility

#### Based on Median Household Income (MHI) for service area:

Tier	МНІ	Interest Rate*	Grant Eligibility
Poverty**	< \$54,819	3.125%	Up to 75%
Intermediate	\$54,819 to \$68,524	4.250%	Up to 45%
Market	> \$68,524	5.250%	None

<sup>\*</sup> As of July 1, 2025 thru September 30, 2025

<sup>\*\*</sup>If the project is correcting a health or sanitary standard and the MHI limit is met.

#### WEP Direct Loan Terms

- May be necessary to reduce user costs to a reasonable level as compared to similar systems
- Monthly equivalent dwelling unit (EDU) costs compared to:
  - Similar Systems
  - Median Household Income
- Loan to grant ratio typically 70% loan / 30% grant
- Grants are based on MHI of the service area, the applicant's financial situation, available allocation, similar systems and rates being charged

#### WEP Grant Considerations

- Fixed interest rates with no prepayment penalty and up to 100% financing
- Loan repayment shall not exceed the useful life of the facility or 40 years, whichever is less
- Unable to finance the proposed project with existing resources or through commercial credit at reasonable rates and terms
- Interim financing required for all loans over \$500,000; after these funds have been disbursed, RD closes long-term financing which allows the municipality to retire the interim financing
- Loans must be adequately secured by a General Obligation Bond, a Revenue Bond or combination of both.

# Funding Do's and Don'ts

- Funds may be used for:
  - Construction costs
  - Purchase of existing facilities to improve or prevent loss of service
  - Legal fees
  - Engineering fees

- Land acquisition
- Water and land rights
- Permits
- Equipment
- Capitalized Interest



Application preparation is not an eligible project expense

# WEP Project Examples

#### Town of Elkton

Upgrade WWTP, pump station, and sewer lines

Project Cost: \$27M

• RD Loan: \$15.6M

• RD Grant: \$7.7M

• Other funding (DEQ): \$3.7M



# WEP Project Examples

#### **Nelson County Service Authority**

Schuyler WWTP & Sewer Line Upgrades

Project Cost: \$5.2M

• RD Loan: \$1.3M

• RD Grant: \$3.9M



# WEP Project Examples

#### **Town of Strasburg**

New WTP, pump station, and other improvements

Project Cost: \$14M

• RD Loan: \$11.554M

• RD Grant: \$2.459M



# Getting Started

- 1. Obtain Professional Engineering Services
  - Preliminary Engineering Report (PER)
  - Environmental Report (ER
- 2. Prepare grant and/or loan applications
  - Accepted year-round
  - Forms available online and from Area Office



#### WEP Predevelopment Planning Grants

- For development of Preliminary Engineering Reports (PER) and/ or Environmental Reports (ER)
- Up to \$60,000 grant or 75% of eligible project costs with 25% match
- Eligibility
  - Public bodies, nonprofits, Native American tribes
  - Population < 10,000</li>
  - MHI < \$54,819 (80% of average statewide MHI)</li>

#### WEP SEARCH Grants

- Special Evaluation Assistance for Rural Communities and Households
- Used for development of Preliminary Engineering Reports (PER) and/or Environmental Reports (ER)
- Up to \$30,000 grant or 100% of eligible project costs (no matching funds)
- Eligibility
  - Public bodies, nonprofits, Native American tribes
  - Population < 2,500
  - MHI < \$54,819 (80% of average statewide MHI)</li>

#### WEP ECWAG

- Emergency Community Water Assistance Grants
- Help eligible communities prepare or recover from an emergency that threatens the availability of safe, reliable drinking water
- Events included, but not limited to:
  - Drought or flood, earthquake, tornado or hurricane, disease outbreak, chemical spill leak or seepage.
- Water transmission line grants up to \$150,000
- Water source grants up to \$1,000,000
- Eligibility
  - Public bodies, nonprofits, Native American tribes
  - Population < 10,000

# Acquiring the Best Financial Package

- Loans, grants, and combinations
- Partnerships with:
  - Virginia Dept. of Health (VDH)
  - Virginia Dept. of Housing and Community Development (DHCD)
  - Virginia Resources Authority
  - Virginia Tobacco Indemnification Commission
  - Virginia Dept. of Environmental Quality (DEQ)
  - U.S. Economic Development Administration
  - U.S. Environmental Protection Agency



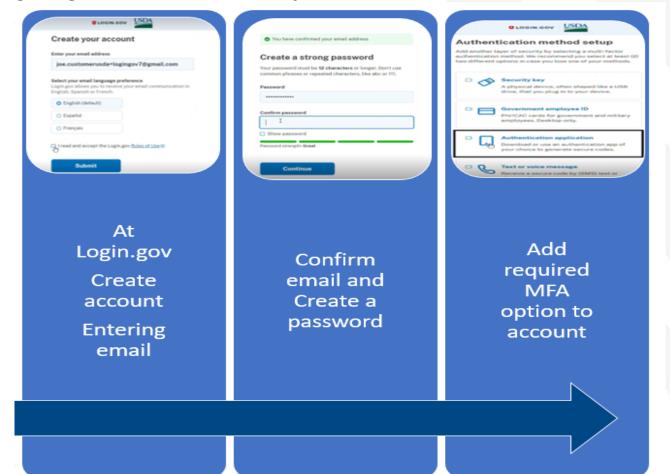
# Preparing your application

All new loan and/or grant applications are required to be submitted via RD Apply

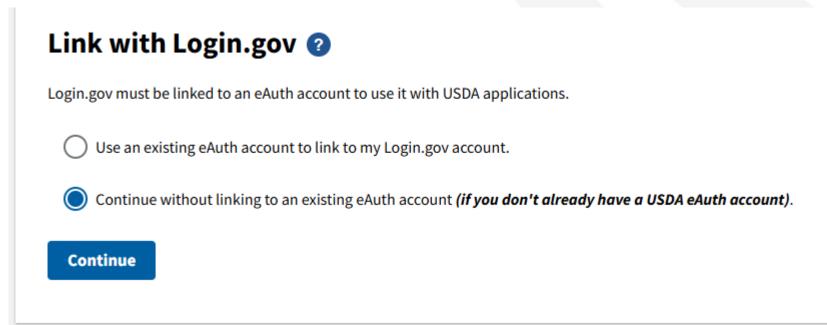
# RD APPLY

- 1. To create an application a Level 2 eAuthentication ID is required to be able to access RDApply
- 2. You will need to be approved as an Authorized Representative for your organization

Register a Login.gov account for yourself



Return to RDApply and login in using your Login.gov account



Select the appropriate option

• Enter your information

User Information Required ②
In order to complete setting up your Login.gov account with USDA eAuth, please provide the following information:
First name
Last name
Cubmit

Verify your identity

# **Verify Identity 2**

The application you are accessing requires identity verification. Your account does not currently meet these requirements. Please select the method to verify your identity below.

- O Verify my identity at Login.gov Recommended
- Visit a USDA Service Center for in-person identity verification



#### Verify your identity

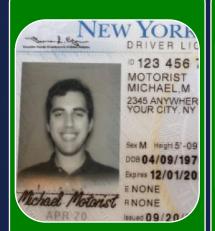
#### Verify Identity at Login.gov ②

The application you are accessing requires identity verification. Your account does not meet these requirements.

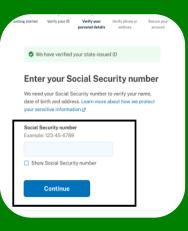
USDA eAuthentication is now using Login.gov for identity verification and authentication. Please click the "Continue to Login.gov" button.

- If you already have a Login.gov account, use it to link with eAuth and follow the prompts on the Login.gov page.
- If you do not have a Login.gov account, you can create one and follow the prompts to link.
- You will be returned to USDA eAuth to link the two accounts together.
- Once your accounts are linked, you must use Login.gov for identity verification and for all future logins to USDA resources.

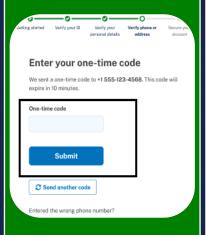
**Continue to Login.gov** 



Use a phone or laptop to upload front and back images of State Issued Photo ID



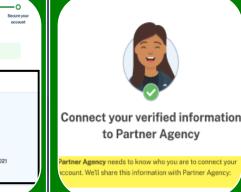
Enter SSN and Review personal information



Enter a primary phone number Receive and enter the one-time-code and log into account



Issued a Login.gov personal key for account recovery



account
Identity
Successfully
verified
Consent to share

info with USDA

Log back into



Returned to RD Apply/eAuth to update/link the account

#### How to Become an Authorized Representative

- When you log into RD Apply, you will be taken to the Landing/Home Page. At the top of the screen will be a button called Authorized Representative Request.
- Clicking it will generate a form where you can send a request to Rural Utilities Services
  Staff, asking for your eAuth ID to be linked to your entity's Tax Identification Number (TIN).
- You will include:
  - The entity legal name
  - TIN
  - Data Universal Numbering System (DUNS) number of the business entity that is applying.
- In addition, you will select the primary program (Water and Environmental) and the state and county in which you will be working.

#### How to Become an Authorized Representative

- After you enter your entity's information, you will need to enter your name, your eAuth ID, and the security role you need.
- You can also enter up to four more users, to be associated with that same TIN.
- Once you have finished with the users section, you can enter your point of contact information.
- If you have any supporting documentation for submitting the Authorized Representative Request, you can upload the supporting documentation at the bottom of the form by clicking the +Upload button.

# RD Apply New Application

 Once your Authorized Representative Request has been approved by RD Staff you will be able to login and being your new application



#### RD Apply Resources

- RD Apply Customer User Guide
  - https://www.rd.usda.gov/media/file/download/water-and-environmentalcustomer-user-guide.pdf
- RD Apply Authorized Representative Request
  - For any issues with sending the request or supporting documentation
  - Email: <a href="mailto:rd.va.general.inquiries@usda.gov">rd.va.general.inquiries@usda.gov</a>
  - Please include in the subject line 'CP RD Apply Inquiry Your Entity's Name'
  - A CP employee will reach out directly

# **Area Office WEP Contacts**

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**Aaron Masters** 540-534-3064

Aaron.masters@usda.gov

#### Questions?

For program information, regulations, and forms, please visit our website:

www.rd.usda.gov



When Rural People Thrive, America Thrives