



## 2021 Consolidated Grants Product Price List

### I. Introduction –

In accordance with 12VAC5-31-2820, this list represents the average price of Emergency Medical Services (EMS) vehicles and equipment frequently requested under the Rescue Squad Assistance Fund (RSAF) General Grant Program. This list is based on current market pricing and is not all-inclusive. RSAF General Grant awards for items maintained on this list shall not exceed the approved amount. Other items, such as communications equipment, non-transport vehicles, rescue equipment, computer software and hardware, training equipment, and advanced and basic life support (A/BLS) supplies will be based on available and applicable Commonwealth of Virginia statewide contracts. RSAF applicants are encouraged to seek the most cost-effective options possible in their applications.

### II. Price List –

ITEM	UNIT PRICE	50/50 STANDARD	80/20 HARDSHIP
Ambulance Cot	\$21,000.00	\$10,500.00	\$16,800.00
Ambulance Loading System	\$31,000.00	\$15,500.00	\$24,800.00
Ambulance – Remount	\$139,000.00	\$69,500.00	\$111,200.00
Ambulance – Type I	\$218,000.00	\$109,000.00	\$174,400.00

Ambulance – Type II	\$158,000.00	\$79,000.00	\$126,400.00
Ambulance – Type III	\$171,000.00	\$85,500.00	\$136,800.00
Automatic External Defibrillator (AED)	\$2,000.00	\$1,000.00	\$1,600.00
Chest Compression Device	\$17,000.00	\$8,500.00	\$13,600.00
Heart Monitor and Defibrillator	\$38,000.00	\$19,000.00	\$24,800.00
Stair Chair	\$4,000.00	\$2,000.00	\$3,200.00

### III. Methodology -

Pricing schedules from the following sources were compared with RSAF averages to determine category amounts: Ohio’s State Term Schedule (STS) 233 contract; Florida Sheriff’s Association’s (FSA) Ambulances and Other Equipment (20-VEF14.01) cooperative purchasing agreement; Houston-Galveston Area Council’s (HGAC) Ambulances, EMS, and Other Special Service Vehicles (AM10-20) cooperative purchasing agreement; National Association of State Procurement Officials (NASPO) Automatic External Defibrillator and Accessories (OK-SW-300) contract; and, pricelists submitted by equipment manufacturers. The rate of difference between contract and RSAF averages were then utilized to determine the percent increase or decrease of the respective item category. Standard deviations were added to categories with high levels of variation and averages that fell below 10% of the 2020 pricelist amount.

### IV. Contact -

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