



## Spring 2026 Consolidated Grants Product Price List

### I. Introduction –

In accordance with 12VAC5-31-2820, this list represents the average price of Emergency Medical Services (EMS) vehicles and equipment frequently requested under the Rescue Squad Assistance Fund (RSAF) General Grant Program. This list is based on current market pricing and is not all-inclusive. RSAF General Grant awards for items maintained on this list shall not exceed the approved amount. Other items, such as communications equipment, non-transport vehicles, rescue equipment, computer software and hardware, training equipment, and advanced and basic life support (A/BLS) supplies will be based on available and applicable Commonwealth of Virginia statewide contracts. RSAF applicants are encouraged to seek the most cost-effective options possible in their applications.

### II. Price List

ITEM	UNIT PRICE	50/50 STANDARD	70/30 HARDSHIP
Ambulance Cot	\$29,000.00	\$14,500.00	\$20,300.00
Ambulance Loading System	\$31,000.00	\$16,500.00	\$23,100.00
Ambulance – Remount	\$300,00.00	\$150,000.00	\$210,000.00
Ambulance – Type I	\$360,000.00	\$180,000.00	\$252,000.00

Ambulance – Type II	\$150,000.00	\$75,000.00	\$105,000.00
Ambulance – Type III	\$330,000.00	\$165,000.00	\$233,000.00
Automatic External Defibrillator (AED)	\$3,200.00	\$1,600.00	\$2,240.00
Chest Compression Device	\$22,500.00	\$11,250.00	\$15,750.00
Heart Monitor and Defibrillator	\$60,000.00	\$30,000.00	\$42,000.00
Stair Chair	\$7,000.00	\$3,500.00	\$4,900.00
Power Stair Chair	\$14,000.00	\$7,000.00	\$9,800.00

### III. Methodology

Despite consortium pricing with different organizations, vendors have increased pricing across the board, some semi-annual. Staff contacted various vendors for the above identified products seeking baseline pricing for the most requested items. Armed with this information, the above listing is an average of the pricing for those items identified. *Significant supply chain challenges, lack of suppliers of products, and the availability of vehicle chassis have created significant increases in pricing.*

### IV. Contact

Michael D. Berg, MPA, NRP  
EMS Systems Funding  
[michael.berg@vdh.virginia.gov](mailto:michael.berg@vdh.virginia.gov)  
804-517-1770