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July 1, 2016

**VIA EMAIL AND U.S. MAIL**

Deputy Attorney General Janet M. Kleinfelter  
Senior Counsel Vic Domen  
Public Interest Division  
Office of the Attorney General and Reporter  
PO Box 20207  
Nashville, TN 37202-0207

**Re: Response to Tennessee Attorney General Office Letter of April 20, 2016, Requesting Additional Documents and Information in the Matter of Proposed Merger of Mountain States Health Alliance and Wellmont Health System**

Dear Janet and Vic:

With this letter, Mountain States Health Alliance ("MSHA") is transmitting its Response to the request for additional documents and information contained in your letter of April 20, 2016.

As requested, each page of the Response is consecutively numbered and labeled with an abbreviation for the respondent. To distinguish the label from MSHA's CID responses, this Response contains the abbreviation MSHA/AG followed by consecutive numbers.

MSHA and Wellmont Health Alliance ("Wellmont") received separate letters from your Office requesting additional documents and information. Both letters contain thirteen requests that are identical but in different order; Wellmont's letter also contains two additional requests. For convenience of comparison, MSHA's Response responds to the requests in the order they appear in Wellmont's letter, not the order they appear in MSHA's letter. MSHA's Response does not contain responses to Wellmont's request numbers 1 and 11, which appear only in Wellmont's letter.

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Some of the documents responsive to your request contain confidential and proprietary information. In each such instance, the response contains the following parenthetical notation: "(considered confidential information and will be subsequently filed)." MSHA will submit a letter requesting that your Office issue a civil investigative demand for these documents.

MSHA appreciates the opportunity to provide this additional information to assist your Office in its review of MSHA's proposed merger with Wellmont. We are available to discuss any of this information or other questions that you may have.

Yours very truly,

A handwritten signature in blue ink, appearing to read "RE Cooper, Jr.", with a stylized flourish at the end.

Robert E. Cooper, Jr.

REC:cm

cc: Timothy S. Belisle  
J. Richard Lodge

18596708.1

**Tennessee Attorney General Office**  
**Letter of April 20, 2016**  
**Mountain States Health Alliance (MSHA) Response<sup>1</sup>**

2. Documents relating to both merging parties' plans for electronic health records systems, including documents showing the current system each party is using, plans to convert to a single records system, including a timeline, the expected benefits of the system versus using the health information exchange, and any consulting reports.

**Response:**

A description of both parties' plans for electronic health records systems, including information about the current system each party is using, plans to convert to a single records system, a timeline, and the expected benefits of the system versus using the health information exchange is attached to this response.

**Index of Documents**

- 2.1. Description of Parties' Plans for Electronic Health Records Systems
- 2.2. HIS Professionals, LLC, IT Assessment At WHS, August 2015  
(considered confidential information and will be subsequently filed)

3. Documents relating to health information exchanges (HIE) used by each party, including current usage, how information is shared, fees or costs paid to use the system, how many other providers (e.g., physicians, outpatient facilities, hospitals) currently use the system, how records are shared, the extent of patient records included in the exchange, and any consulting reports.

**Response:**

A description of both parties' use of health information exchanges ("HIEs") with information showing the current system used by each party,

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<sup>1</sup> MSHA and Wellmont received separate letters from the Tennessee Attorney General's Office on April 20, 2016, requesting additional documents and information. Both letters contain 13 requests that are identical but in different order; Wellmont's letter also contains 2 additional requests. For convenience of comparison, this Response by MSHA responds to the requests in the order they appear in Wellmont's letter, not the order they appear in MSHA's letter. This Response does not contain responses to Wellmont's request number 1 or 11, which appear only in Wellmont's letter.

including current usage, how information is shared, fees or costs paid to use the system and the number of other providers currently using the system, how the records are shared, and the extent of patient records included in the exchange is attached to this response. MSHA's agreements with OnePartner are considered confidential information and will be subsequently filed.

#### Index of Documents

- 3.1. Description of Parties' Use of Health Information Exchanges
  - 3.2. OnePartner LLC Contract with Blue Ridge Medical Management Corporation (considered confidential information and will be subsequently filed)
  - 3.3. OnePartner LLC Contract with Mountain States Health Alliance (considered confidential information and will be subsequently filed)
4. Documents relating to any plans to create the Common Clinical IT platform, including any internal analyses and consultant reports.

#### **Response:**

If the COPA is approved, the parties expect the New Health System to assess each party's existing electronic health records computer platform(s), including third party systems, hardware, software, computer infrastructure, etc., to determine the roadmap to bring the New Health System onto a Common Clinical IT Platform, as described in the Application. This assessment is expected to take at least six months after the New Health System is formed. Until this full assessment is completed, a detailed timeline and cost estimate cannot be determined. However, a high-level timeline for implementation of the Common Clinical IT Platform is attached to this response.

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- 4.1. Timeline for Implementation of Common Clinical IT Platform
- 4.2. HIS Professionals, LLC, IT Assessment At WHS, August 2015 (considered confidential information and will be subsequently filed)

5. Documents relating to any culture audits, governance studies or audits conducted internally or externally, including the ultimate findings and any consultant reports.

**Response:**

Documents responsive to this request were submitted to the Attorney General's Office on June 16, 2016, pursuant to the Civil Investigative Demand issued on May 9, 2016, and are not being resubmitted with this response.

6. Documents relating to how past physician acquisitions and physician contracts or affiliations have contributed to each party's ability to enter into risk based and/or value based contracts.

**Response:**

A list of MSHA physician contracts was submitted to the Attorney General's Office as part of Section 4.07 of its Counsel Memorandum on May 16, 2016, pursuant to the Civil Investigative Demand issued on May 9, 2016. For convenience, MSHA has prepared a document consisting only of the physician contracts contained in Section 4.07. This list will be submitted pursuant to the CID. Copies of specific physician agreements will be provided upon request pursuant to appropriate protection for confidentiality.

MSHA and Mountain States Medical Group have not pursued physician acquisitions, physician contracts, or affiliations for the sole purpose of ensuring MSHA's ability to enter into risk based and/or value based contracts. Most, if not all, of MSHA's primary care and other physician contracts have been a result of hospital acquisitions, which already had a physician or physician group component as part of the acquisition. Given the passage of the Affordable Care Act (ACA), payers and providers have found it necessary to enter into arrangements that meet the mandate of the ACA in order to improve quality care, patient experience, and provide better alignment of providers and payers. Having those providers already in place has enabled MSHA to deploy various models to better serve its community, payers, and system as a whole.

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6.1. MSHA Physician Contracts (will be filed pursuant to CID issued May 9, 2016)

6.2. MSHA Physician Practice Acquisitions Within Past 5 Years

**7. Documents relating to the party's current use of tele-medicine in the area as well as plans for future use, including any grant money obtained to develop or deploy any systems for utilizing tele-medicine.**

**Response:**

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7.1. MSHA System Virtual Health Business Plan (considered confidential information and will be subsequently filed)

7.2. MSHA Telehealth Inventory, Feb. 2016 (considered confidential information and will be subsequently filed)

7.3. MSHA Telemedicine Grants January 1, 2010 to May 23, 2016

**8. Documents filed with the Health Services Development Agency within the past five (5) years.**

**Response:**

Index of Documents

8.1. MSHA CON/COPN Activity for FY 2011-2016

**9. Documents relating to each party's accountable care organization (ACO) or shared savings arrangement, including whether the ACO or shared savings arrangement is hospital-led or physician led. Also for each physician, mid-level practitioner, or other health profession on whose behalf a party negotiates with health insurance plans or is reimbursed based on a health insurance plan's rate schedule with the party, or with whom a party has an affiliation or contractual, please provide the following information:**

- Name;
- Medical specialties;
- Current office practice address(es);
- National provider identification (NPI) number and any other uniform physician identification number;
- Employer and group NPI for that employer;
- Whether he or she has an affiliation agreement with the party (e.g., IPA, ACO or any other affiliation or contractual arrangement) and the type of arrangement;
- Date on which he or she was acquired, employed by, and/or affiliated with the merging party; and
- The number of patients he or she treated each year.

**Response:**

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9.1. MSHA AnewCare Collaborative Summary

9.2. MSHA Employed/Affiliated Physicians 2011-2015 (considered confidential information and will be subsequently filed)

Copies of specific physician agreements will be provided upon request pursuant to appropriate protection for confidentiality.

**10. Documents relating to the party's existing and future relationship with East Tennessee State University and any other college or university.**

**Response:**

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10.1. MSHA Contracts with ETSU and related entities

10.2. MSHA Contracts with other colleges or universities

Copies of specific contracts will be provided upon request pursuant to appropriate protection for confidentiality.

**12. Documents/information relating to the hospital bed count for competing hospitals in the geographic region.**

**Response:**

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**12.1. Current Hospital Bed Counts for Competing Hospitals in the Geographic Region**

**13. Documents/information relating to volume outcomes, in particular, what specialties or subspecialties do the parties intend to consolidate as part of the proposed transaction.**

**Response:**

The New Health System intends to enact the clinical efficiencies set forth in the FTI Consulting Report, which is referenced in the Application, considered confidential, and will be subsequently filed. While the efficiency numbers set forth in the FTI Report were established and validated by independent outside experts, it does not set forth details which have yet to be determined. The decisions on the impact to specific facilities or services within facilities will only be decided once the New Health System is formed and after significant study and assessment along with input from key stakeholders and physicians. This process will be guided by the Alignment Policy as set forth in the Application.

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**13.1. Current Volume Outcomes for Mountain States and Wellmont and Duplication of Services**

**13.2. FTI Consulting, Report on Potential Efficiencies Gained Through the Combination of Mountain States Health Alliance and Wellmont Health System, February 15, 2016 (considered confidential information and will be subsequently filed)**



14. Documents relating to current efforts regarding physician recruitment, including what difficulties the party has encountered and whether these difficulties will be alleviated or lessened as a result of the proposed transaction.

**Response:**

In general, physician recruitment is very competitive for most specialties, particularly in the more rural areas. Quality of life and cost of living are benefits that can be emphasized to candidates considering locating to the Geographic Service Area, but the overall health of the population and the low reimbursement/wage index present challenges, particularly with those considering independent private practice opportunities. In rural areas and community hospitals, there are limited opportunities for independent private practice resulting in the need for most physicians to be employed by one of the health systems, requiring a significant investment by the respective system.

The combination of the two health systems would create the financial capacity to subsidize needed physician recruitment and development of the medical staff. The increased scale of the new system, combined with the investment into research and other academic endeavors, will be attractive to prospective candidates. Physicians often indicate their preference to participate in academic opportunity, and an increase in research activity and training programs will make the system more competitive for these candidates. Also, physician recruitment and retention would be more efficient and coordinated based on need as opposed to replicating procedure-driven specialties at the expense of medical specialties, which are often more needed.

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- 14.1 MSHA Physician Recruitment Difficulties (considered confidential information and will be subsequently filed)
- 14.2 Unicoi County Memorial Hospital, Community Needs Assessment, July 10, 2015 (considered confidential information and will be subsequently filed)
- 14.3 Dickenson Community Hospital, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)

- 14.4 Franklin Woods Community Hospital, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)
- 14.5 Indian Path Medical Center, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)
- 14.6 Johnson County Community Hospital, Community Needs Assessment, July 10, 2015 (considered confidential information and will be subsequently filed)
- 14.7 Johnson City Medical Center, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)
- 14.8 Johnston Memorial Hospital, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)
- 14.9 Norton Community Hospital, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)
- 14.10 Niswonger Children's Hospital, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)
- 14.11 Russell County Medical Center, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)
- 14.12 Smyth County Community Hospital, Community Needs Assessment, July 1, 2015 (considered confidential information and will be subsequently filed)
- 14.13 Sycamore Shoals Hospital, Community Needs Assessment, July 10, 2015 (considered confidential information and will be subsequently filed)
- 14.14 Mountain States Health Alliance, FY16 Strategic Initiatives, Physician Recruitment (considered confidential information and will be subsequently filed)

14.15 Mountain States Health Alliance, Corporate Support Areas, FY17 Strategic Initiatives, April 6, 2016 (considered confidential information and will be subsequently filed)

**15. Documents relating to the current duplication of services, including identification of those services that are currently being duplicated and that will be reduced or eliminated as a part of or due to the proposed transaction.**

**Response:**

Attached to this response are grids showing the current duplication of services in the Geographic Service Area broken out by State. The anticipated clinical efficiencies generated by the New Health System are largely driven by the New Health System's ability to align duplicative health care services for better care delivery. The Parties have identified potential savings from the merger in clinical efficiencies totaling approximately \$26 million annually. These are outlined in the FTI Consulting Report that is attached to this response. The Clinical Efficiencies are considered "conservative" since the clinical alignment process has only commenced with the identification of preliminary consolidation opportunities as outlined in the FTI Consulting Report. As more fully discussed in Section 11.h.ii of the Application, the labor and clinical savings require an institutional process among the stakeholders in the community through the proposed Alignment Policy, which was submitted as Exhibit 11.13 to the Application. It is not possible for the Parties to engage in this process without the protection of the COPA, and the Parties do not believe it is appropriate to undertake the process without the full and complete participation of community stakeholders after the COPA is granted.

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15.1. FTI Consulting, Report on Potential Efficiencies Gained Through the Combination of Mountain States Health Alliance and Wellmont Health System, February 15, 2016 (considered confidential information and will be subsequently filed)

15.2. Current Duplication of Services

## **Description of Parties' Plans for Electronic Health Records Systems**

- ***Description of the Parties' Current Electronic Health Records Systems***

- Wellmont currently uses Epic (2014 version) as its enterprise-wide electronic health record solution. It includes the enterprise system to support the workflows for all clinical areas (acute hospitals and outpatient centers), ambulatory clinics and urgent care centers, as well as the access and revenue system for financial and billing functions. This results in one record for each patient regardless of where they are seen within the Wellmont system.
- Mountain States currently employs multiple Meaningful Use Stage 2 certified technologies to support health care services in the region.
  - The ambulatory space is based on the AllScripts Touchworks Electronic Health Record version 11.4.1 hf20 with a planned upgrade to 15.1 scheduled for August 2016. This system supports:
    - Problems, Allergy, Medication, and Immunization recoding and communication
    - Electronic Medication Prescribing (drug / allergy interaction checking)
    - Physician Order Entry
    - Physician documentation at point of care
    - Electronic lab and radiology resulting
    - Electronic document imaging
    - Intersystem Communication
    - Integrated patient portal supporting scheduling and clinical interaction
    - Patient Education
  - Additionally, Mountain States utilizes the Cerner Soarian Version 4.0.15 system for the acute setting. Major functions include:
    - Full integrated legal electronic health record
    - Problem, allergy, medication, and immunization capture and communication
    - Medication administration assurance
    - Clinician clinical documentation
    - Clinical order entry
    - Integration with clinical design and administration (IMRT, Critical Care)
    - Digital radiology capture and communication
    - Integrated lab result communication
    - Intersystem communication

The Acute and Ambulatory systems work as a cohesive unit, supporting all aspects of care across the continuum of the integrated healthcare delivery network.

- ***Description of the Parties' plan to convert to a single records system if the New Health System is approved***

If the COPA is approved, the Parties expect the New Health System to assess each party's existing electronic health records computer platform(s), including third party systems, hardware, software, computer infrastructure, etc., to determine the roadmap to bring the New Health System onto a Common Clinical IT Platform, as described in the Application.

This assessment is expected to take at least six months after the New Health System is formed. Until this full assessment is completed, a detailed timeline and cost estimate cannot be determined. However, a high-level timeline for implementation of the Common Clinical IT Platform is included in response to Request No. 4 for reference. Major categories for the implementation costs would include, but not be limited to, the following:

- Hardware: New and Upgrades
- Software: New and Upgrades
- 3rd Party Systems and Interfaces
- Licensing Fees
- Vendor Implementation Fees
- Consulting Fees
- Labor Costs
- Training/Training Related Materials
- Go-Live Support
- Post-Implementation Annual Maintenance Fees
- Any Future Additions of EMR Applications

- ***Expected Benefits of the Common Clinical IT Platform.***

The Common Clinical IT Platform that the New Health System adopts will allow providers in the New Health System to quickly obtain full access to patient records at the point of care and will be used for system-wide communication and monitoring of best practices and establishment of new protocols to improve quality of care. Specifically, the Common Clinical IT Platform is expected to result in a "One Patient-One Record" platform where all health information will be located on one system. The Parties intend for the Common Clinical IT Platform to include the following features:

- Log inpatient visits, emergency department visits, outpatient visits, ambulatory clinic visits, urgent care visits, and any visit within the new system.

- When a physician views the patient record, they will be able to see ALL encounters that patient has had anywhere in the system. This will be available to both employed and non-employed physicians.
- The data will include all physician notes, nurses notes, therapy notes, all other clinical specialty notes, history/physical, discharge summaries, lab, radiology and other diagnostic reports, allergies, medications, problem lists, radiology images, photos of wounds and other physical notations as surgical photos, all physician orders placed, protocols used for treatment, patient data from other locations where the patient may have been treated, links to evidence based literature articles as reference and patient education materials.
- The physician will also be able to link out to past medical records of the patient in the previous EMR system, so they do not need to go back to another system to see the patient's history.
- Future appointments can be made as well as referrals to specialists.
- Follow up letters to referring physicians can be generated within the Common Clinical IT Platform and sent directly from the Common Clinical IT Platform.
- Results from outpatient testing will be delivered to the physician's in-basket to allow review of the results as soon as they are completed.
- Actual radiology/cardiology images can be viewed by the physician within the EMR without going to another system to see the image or to the Radiology Department to view.
- Patient results can be graphed or charted so trends can be viewed.
- Data reports can be generated to determine the quality of the care being delivered, which allows for peer review as required by accrediting agencies.
- Physicians can document the ICD-10 diagnoses with accompanying details for Meaningful Use purposes as required by CMS.
- Best practice alerts will notify the physician/clinical staff if the patient is at risk for certain issues, medication interactions, falls risk, and numerous other safety features.
- The order sets will include all orders that are required by CMS and other regulatory agencies as well as best practice guidelines to assure the patient is receiving the best and safest care.
- Physician notes can be dictated directly into the EMR, saving transcription and reporting time, so the notes are available immediately to any consulting physician or clinical staff.

The Common Clinical IT Platform will allow providers in the New Health System the ability to quickly obtain full access to patient records at the point of care. Additionally, the Platform will be used to facilitate the increased adoption of best practices and evidence-based medicine implemented by the New Health System. The New Health System intends to use the Common Clinical IT Platform to provide immediate system-wide alerts and new protocols to improve quality of care. This will enable the New Health System to reduce the risk of clinical variation and lower the cost of care by decreasing duplication of health care

services.

▪ ***Expected Benefits of the Common Clinical IT Platform versus using the Health Information Exchange.***

While the Common Clinical IT Platform will offer many benefits to patient care within the New Health System, not all providers in the region will be on the same platform as the New Health System and may not be able to share data with the New Health System. Historically, EHRs built by different vendors lacked transmission standards for exchanging patient data between healthcare entities. This meant that many EHR systems could not exchange data outside of their own private networks. The health information exchange ("HIE") is a way of sharing electronic health information among doctors' offices, hospitals, labs, radiology centers, outpatient centers, and other health organizations. While the Common Clinical IT Platform is designed to facilitate the sharing of electronic health information across the New Health System, the HIE will allow the New Health System to share electronic health information with participating providers across the region and nation - regardless of their affiliation with the New Health System.

The HIE that the New Health System has committed to will allow the doctors and nurses treating patients in a hospital or doctor's office to access the patient's medical history from any provider connected to the HIE. For example, an independent primary care doctor can review recent lab results whether the test was conducted at an independent specialist's office, at a New Health System hospital, or at third-party participating lab. Because all authorized doctors and medical personnel will see the same health information through the HIE, this will help to reduce any errors, avoid unneeded duplication of tests and procedures, and consequently, could reduce medical bills.

A key distinction between the Common Clinical IT Platform and HIE is the information available to providers when accessing a medical record. While a provider on the Common Clinical IT Platform will be able to pull up the patient's entire medical history contained in the patient record, the information available within an HIE is typically limited to certain fields that are most commonly used or accessed by providers. This information is typically limited to the following fields:

- Name
- Demographics
- Active Allergies
- Current Medications
- Problem List (Current Problems)
- Problem List (Resolved Problems)
- Recent Visits
- Immunizations
- History (Medical and Surgical)

- History (Family)
- History (Social)
- Last Recorded Vital Signs
- Progress Notes
- Plan of Care
- Functional Status
- Recent Results
- Primary Care Physician
- Custodial/Source Organization

Because the HIE is primarily designed to share information across multiple EHR systems in small and large settings, not all of the Common Clinical IT Platform features are available to providers using the HIE. For example, the Common Clinical IT Platform is expected to include the following features that are not typically included in HIE capabilities:

- Helping providers more effectively diagnose patients, reduce medical errors, and provide safer care through evidence-based tools built into the Common Clinical IT Platform
- Improving patient and provider interaction and communication, as well as health care convenience, by enabling electronic communications between providers and patients (e.g. secure messaging)
- Enabling safer, more reliable prescribing by enabling electronic transmission of prescriptions from provider offices to pharmacies
- Helping promote legible, complete documentation and accurate, streamlined coding and billing
- Reducing costs through decreased paperwork, improved safety, reduced duplication of testing, and improved health
- Enabling providers to improve efficiency and meet their business goals, improve productivity and work-life balance.

As health care moves from fee-for-service to value-based care, the sharing of clinical data for outcomes and accountable care will be very important both within the New Health System and across various health care organizations. The New Health System believes that the significant financial investments it is making to adopt a Common Clinical IT Platform will bring significant benefits for all patients seeking care within the New Health System. The New Health System's commitment to meaningfully participate in an HIE ensures that the health care data collected within the New Health System will be accessible by all participating providers across the region and nation. These two commitments taken together have the potential to drastically improve the quality of care offered across the region.



## **Description of Parties' Use of Health Information Exchanges**

### **▪ *Description of the health information exchanges ("HIE") currently used by each party***

#### **○ Wellmont**

- Wellmont plans to begin participating in the OnePartner HIE in northeast Tennessee in June, 2016.
- The initial cost to set up the interface with OnePartner was \$63,500.
- There are annual fees of \$9,800 for Wellmont to continue sending information to OnePartner.
- The cost for each provider to be able to access the information in the HIE is \$149 per physician per month.
- As of July, 2016, Wellmont expects to have 10 collaborator agreements that will provide 10-15 rotating physicians with access to OnePartner.
- The only patient information available within the HIE is the 18 data points identified below. The patient information can be viewed and printed when the provider is accessing the HIE.

#### **● Mountain States**

- Mountain States is currently an acute data contributor to OnePartner under a five year agreement set to expire on December 31, 2019.
- As an acute data contributor, Mountain States provides the following information to OnePartner:
  - Demographics
  - Encounters
  - Labs
  - Diagnoses
  - Procedures and
  - Radiology.
- Clinical documents are scheduled to go-live in July 2016. For acute hospitals the clinical documents will include history and physical, progress notes (SOAP), consults, procedure notes, and discharge summaries. For ambulatory surgery centers, the clinical documents will include office visit assessments, post- op visit notes, ER follow up notes, and prenatal visit notes.
- Mountain States Medical Group is currently testing ambulatory data on-boarding with OnePartner and will be complete by the end of August 2016. Once on-board, Mountain States Medical Group is expected to provide Demographics, Encounters, Vitals, Labs, Diagnoses, Procedures, Problems, Allergies, Medications, Immunizations, Clinical Documents to OnePartner for all patients treated by the Group's 375 providers and mid-levels.
- Mountain States' current financial commitment to OnePartner is \$98,000.

- Initial setup cost to connect to OnePartner was \$53,500. Mountain States pays \$8,900 per year for five years for access to the OnePartner data.
- In addition to exchanging 11,432,731 data transactions with OnePartner, Mountain States has had a broad range of experiences with data sharing arrangements.
- Currently, other data sharing partners include:
  - State of Franklin Health Associates : 373,673 data transactions
  - Inpatients Consultants: 289,760 data transactions
  - Medical Practice Management: 162,384 data transactions
  - East Tennessee State University: 69,502 data transactions.
- Mountain States also currently send Immunization data, and is in final testing for exchanging Syndromic Surveillance data, to the state of Tennessee. In addition, Mountain States currently sends Immunization and Syndromic Surveillance data to the Virginia Connect HIE.
- Mountain States was a Veterans Administration proof of concept, pilot and demonstration partner in the development of the Direct Messaging platform and has recently undertaken initial conversations with the Veterans Administration for potential inclusion with their Virtual Lifetime Electronic Record (VLER) program.
- Finally, Mountain States is actively working with Tennessee's Healthcare Innovation Initiative to develop a community case management tool.

- ***Description of the OnePartner HIE***

- OnePartner is a for-profit limited liability company owned by physicians in northeast Tennessee.
- OnePartner is exclusively a physician Regional Health Information Exchange available to providers located in Northeast Tennessee and Southwest Virginia.
- It is operationalized through the use of a product named dbMotion. dbMotion is a context aware computer application that when deployed and integrated with a OnePartner collaborator's EMR, provides access to the OnePartner patient record from the practicing physician's EMR workstation.
- Access to OnePartner is available through an online portal: <https://provider.onepartnerhie.com>.
- Before accessing the OnePartner HIE data, a participating entity must sign a collaborator agreement, meet the criteria in the agreement, pay a subscription fee of \$150-200 per month per provider, and meet the minimum standards for participating providers. They must also sign a Business Associate Agreement and a Data Sharing Agreement.
- The information fields available in the OnePartner HIE are limited to the following:
  - Name
  - Demographics
  - Active Allergies
  - Current Medications

- Problem List (Current Problems)
  - Problem List (Resolved Problems)
  - Recent Visits
  - Immunizations
  - History (Medical and Surgical)
  - History (Family)
  - History (Social)
  - Last Recorded Vital Signs
  - Progress Notes
  - Plan of Care
  - Functional Status
  - Recent Results
  - PCP
  - Custodial/Source Organization
- These 18 components are sent to the HIE unless a patient affirmatively opts-out and requests that their information not be included.
  - Once on the system, HIE data can be printed and can be brought into the participating entity's EMR only if they have certain computer capabilities on their end.
  - According to OnePartner, over the last four years:
    - the number of providers providing data is currently greater than 1,000
    - the number of providers viewing data is approximately 400
    - there are 654,083 unique patients have been entered into the database.
  - Based on information provided by OnePartner, the top contributing providers are Mountain States, Holston Medical Group, and State of Franklin Health Associates.
  - Again, based on information provided by OnePartner, the top accessors of data are Holston Medical Group, State of Franklin Health Associates, and Qualuable Medical Professionals.

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d. Common Clinical IT and Health Information Exchange		Year 1				Year 2				Year 3				Year 4				Year 5				Year 6				Year 7				Year 8				Year 9				Year 10			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4				
Tenn. Comp. R. & Regs. 1200-38-01-02(2)(a)10																																									
c. Population Health Management															X																										
d. Connectivity for non system providers (current state)															X																										
2. EHR solution for non-system providers	\$2m*					X																																			
*Cost for the Common Clinical IT Platform will include, but not limited to, the following:																																									
-Hardware: new and upgrades																																									
-Software: new and upgrades																																									
-3rd party interfaces																																									
-Licensing fees																																									
-Post implementation annual maintenance fees																																									
-Vendor implementation fees																																									
-Consulting fees																																									
-Labor																																									
-Training/training related materials																																									
-Go-live support																																									
iii Regional Health Information Exchange		X																																							
Wellmont's participation in OnePartner/HIE will be fully operable June 23, 2016. MSHA is currently participating in OnePartner. It is expected that the New Health System will meaningfully participate in a health information exchange.																																									

Physician Practice Acquisitions Within  
Past 5 Years

Physician/Group	Specialty/Primary Practice Location	Acquisition Date
GFW, LLC	Family Medicine/Elizabethton, TN	11/1/2013
Nolichucky Medical Associates <sup>1</sup>	Family Medicine/Erwin, TN	11/1/2013
Unicoi Valley Family Practice <sup>1</sup>	Family Medicine/Unicoi, TN	11/1/2013
Cardiology Consultants of Johnson City, P.C.	Cardiology/Johnson City, TN	10/1/2012
Justin Digby, M.D.	General Surgery/Elizabethton, TN	1/1/2012
Mia Wessels, M.D.	Dermatology/Abingdon, VA	7/13/2015

<sup>1</sup>Components of the Unicoi County  
Memorial Hospital acquisition

Telemedicine Grants January 1, 2010 to May 23, 2016					
Year	Facility	Grant Number	Grant Name	Description	Funding Agency
2014	UCMH	GR-16-45137-00	Small Hospital Rural Improvement Program (SHIP)	Purchased Envocate Telemedicine cart set up- List of items included if requested	TN Department of Health
2015	UMCH	Z1713035100	Small Hospital Rural Improvement Program (SHIP)	Applied funding to the purchase of an AVIZIA cart	TN Department of Health
2014	JCCH	GR-16-451121-00	Small Hospital Rural Improvement Program (SHIP)	Purchased Envocate Telemedicine cart set up- List of items included if requested	TN Department of Health
2015	JCCH	DG-16-130037-00	Small Hospital Rural Improvement Program (SHIP)	Applied funding to the purchase of an AVIZIA cart	TN Department of Health
2015	DCH	OMHHE-2016-0008	Small Hospital Rural Improvement Program (SHIP)	Applied funding to the purchase of an AVIZIA cart	VA Department of Health
2015	NCH	OMHHE-2016-0011	Small Hospital Rural Improvement Program (SHIP)	Applied funding to the purchase of an AVIZIA cart	VA Department of Health
2015	RCMC	OMHHE-2016-	Small Hospital Rural Improvement Program (SHIP)	Applied funding to the purchase of an AVIZIA cart	VA Department of Health
2015	SCCH	OMHHE-2016-0019	Small Hospital Rural Improvement Program (SHIP)	Applied funding to the purchase of an AVIZIA cart	VA Department of Health
2014	MSHA	TN0723-817	Distance Learning and Telemedicine Grant	Purchased (9) Envocate Telemedicine cart set up- List of items included if requested and applied funding to the purchase of an AVIZIA Telemedicine cart s	USDA - Rural Utility Services
2015	MSHA	NONE	Hearst Foundation	Applied funding to the purchase of 8 AVIZIA carts	The Hearst Foundations
				<b>Total</b>	<b>\$ 308,522.31</b>

COPN/CON Number	Project	Component	State	Date
CN1106-021	Johnson City Medical Center Oncology	Filed for Approval	TN	9/29/2011
CN0809-069A	Johnson County Community Hospital Mobile MRI - Expand # of Days	Filed for Approval	TN	3/28/2012
CN1206-0	Sycamore Shoals Hospital OB Discontinuance CON	Filed for Approval	TN	9/26/2012
CN1208-042	Franklin Woods Community Hospital ESWL Relocation	Filed for Approval	TN	10/24/2012
CN1303-005	Tri-Cities Holdings LLC d/b/a Trex Treatment Center	Reviewed Application- Supported city opposition	TN	6/26/2013
CN1505-018	Hoplands MRI	Opposed CON	TN	7/24/2013
CN1312-050	SBH Kingsport, LLC	Opposition	TN	4/23/2014
CN1409-039	Princeton Transitional Care	Filed for Approval	TN	11/19/2014
CN1505-018	Hoplands MRI	Appeal	TN	FY 2015
CN1405-105	Maxim Home Health	Reviewed CON	TN	FY 2015
CN1510-046	Reeves Eye Surgery Center	Reviewed CON	TN	FY 2015
CN1510-045	New Path Treatment Center	Reviewed CON	TN	11/18/2015
CN1510-046	Reeves Eye Surgery Center	Reviewed CON	TN	1/27/2016
CN1511-048	Crossroads Treatment Centers	Reviewed CON	TN	2/24/2016
CN1605-021	East Tennessee Healthcare Holdings, Inc	Filed for Approval	TN	5/17/2016
CN1212-059	NHC Healthcare @ Indian Path Medical Center	HSDA Meeting- Supported Approval	TN	5/22/2013
4342	Johnston Memorial Hospital CT COPN/Wellmont CT COPN	Filed for Approval/Opposed	VA	7/19/2011
7879	Johnston Memorial Hospital & Norton Community Hospital PET COPN	Filed for Approval	VA	7/19/2011
4238	Smyth County Community Hospital IP Rehab	Extension Request	VA	12/16/2011
4234	Johnston Memorial Hospital OR	Indefinite Extension Request	VA	1/4/2012
4217	Johnston Memorial Hospital Cath	Indefinite Extension Request	VA	1/4/2012
4148	Johnston Memorial Hospital Replacement Hospital	Indefinite Extension Request	VA	1/4/2012
4238	Smyth County Community Hospital IP Rehab	Indefinite Extension Request	VA	4/12/2013
4149	Smyth County Community Hospital Replacement Hospital	Indefinite Extension Request	VA	4/12/2013
8074	Wythe County Community Hospital LINAC	Opposition	VA	3/21/2014
4461	Dickenson County Hospital- Geropsych	Filed for Approval	VA	7/28/2014
N/A	Johnston Memorial Hospital	Letter of Intent/No Application was filed	VA	12/1/2014
4453	Johnston Memorial Hospital SRS	Filed for Approval	VA	FY 2015



# AnewCare Collaborative Summary

## ***About AnewCare Collaborative***

In 2011, Integrated Solutions Health Network (ISHN)<sup>1</sup> formed AnewCare Collaborative in response to Affordable Care Organization (ACO) opportunities presented by the Affordable Care Act. AnewCare is a separate for-profit subsidiary of ISHN with a separate governing board in accordance with CMS guidelines. The President of AnewCare is Elizabeth “Paige” Younkin, RN, BSN, MS (an ISHN employee) and the Medical Director is Andrew Fletcher, MD (an employee of Mountain States Health Alliance)

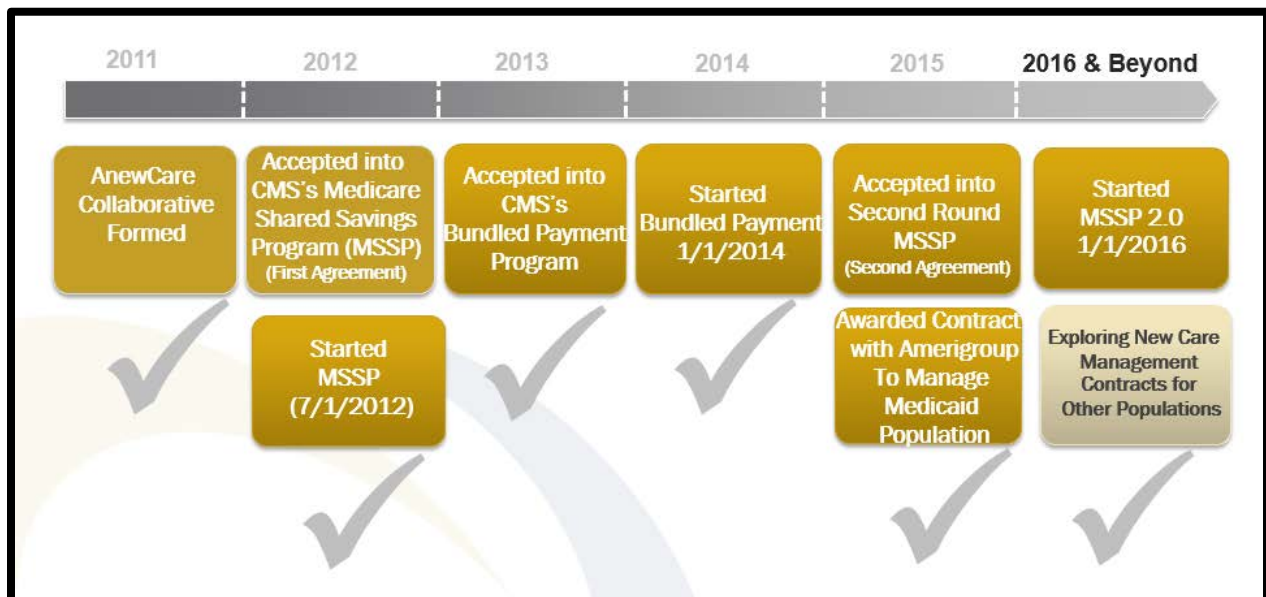
AnewCare has created a network of providers who will coordinate care for the communities of northeast Tennessee, southwest Virginia, and western North Carolina. AnewCare facilitates Mountain States and community provider engagement in new payment models such as bundled payments and the Medicare Shared Savings Program (MSSP). In addition, since 2015, AnewCare has provided network management services on behalf of Amerigroup Tennessee. A timeline of AnewCare is provided in Figure 1.

ISHN provides staffing and support services necessary to operate the ACO, including case management services, analytics, network management support, compliance, and accounting support. ISHN is at risk for the cost of services provided to AnewCare. ISHN is paid a per-beneficiary per-month fee of \$10 by the provider participants in AnewCare out of any achieved savings.

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<sup>1</sup> Integrated Solutions Health Network is a wholly-owned for-profit subsidiary of Mountain States Health Alliance with its own governing board.

**Figure 1: AnewCare Timeline**



### ***AnewCare's (MSSP) First Round Historical Performance<sup>2</sup>***

#### **Medicare Beneficiaries Attributed to AnewCare:**

Performance Year 1 (July 2012 – December 2013): 17,346

Performance Year 2 (January 2014 – December 2014): 20,190

Performance Year 3 (January 2015 – December 2015): 17,981\* (\*Prior to final reconciliation)

#### **Quality Performance:**

Performance Year 1 (July 2012 – December 2013), 100% (Reporting Only)

Performance Year 2 (January 2014 – December 2014), 87.7% (Reporting & First Year of Performance on Quality Measure)

Performance Year 3 (January 2015 – December 2015), Not Yet Released

<sup>2</sup> Under Track 1 (50% shared savings split with CMS and no downside risk)

### **Financial Performance<sup>3</sup>:**

Performance Year 1 (July 2012 – December 2013), AnewCare received a \$6,896,579 shares savings payment from CMS (7.11%)

Performance Year 2 (January 2014 – December 2014), AnewCare received a \$3,485,421 share savings payment from CMS (4.32%)

Performance Year 3 (January 2015 – December 2015), Not Yet Released

### ***AnewCare MSSP Second Round (2016-2018)***

AnewCare applied for and was accepted to participate in a second three-year round of MSSP Track 1 beginning January 1, 2016.

The composition of the Board in Round Two is displayed in Table 1 below. According to the bylaws and requirements of CMS, ACO participants must represent 75% of the board composition and include a current Medicare beneficiary. The AnewCare board member composition adheres to the MSSP regulations and governance structure requirements. When a board opening occurs, a subcommittee of current board members obtains input from key community providers and stakeholders, including Mountain States MSHA leadership. This subcommittee recommends to the AnewCare board potential members based on their level of engagement, leadership and quality performance. The Board votes and approves recommended candidates.

The distribution model for Round Two is as follows. If savings are achieved, AnewCare is paid first a \$10 per-beneficiary per-month fee to cover the cost of provided services necessary to operate the ACO. The remaining savings are distributed 100% to the participating physician practices according to a formula approved by the AnewCare board.

Table 1: AnewCare Board 2016

<b><i>Name</i></b>	<b><i>Term</i></b>	<b><i>Affiliation</i></b>
<b><i>Dr. John Patterson</i></b>	<b><i>3 Years</i></b>	<b><i>Blue Ridge Medical Management Corporation</i></b>

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<sup>3</sup> Because of the timing that AnewCare was accepted into the MSSP program, the first performance year was 18 months. Each subsequent performance year is 12 months.

<i>Dr. Andrew Fletcher</i>	<i>3 Years</i>	<i>Mountain States Health Alliance</i>
<i>Dr. Scott Dulebohn</i>	<i>3 Years</i>	<i>Blue Ridge Medical Management Corporation</i>
<i>Dr. James Gardner</i>	<i>3 Years</i>	<i>Blue Ridge Medical Management Corporation</i>
<i>Dr. William Handy</i>	<i>3 Years</i>	<i>William Mark Handy, MD PLLC</i>
<i>Tony Keck</i>	<i>3 Years</i>	<i>Mountain States Health Alliance</i>
<i>Steve Kilgore</i>	<i>3 Years</i>	<i>Blue Ridge Medical Management Corporation</i>
<i>Dr. Shari Rajoo</i>	<i>3 Years</i>	<i>Blue Ridge Medical Management Corporation</i>
<i>Dr. Morris Seligman</i>	<i>3 Years</i>	<i>Mountain States Health Alliance</i>
<i>Lindy White</i>	<i>3 Years</i>	<i>Mountain States Health Alliance</i>
<i>Dr. Robert Williams</i>	<i>3 Years</i>	<i>Medicare Beneficiary Representative</i>
<i>Open position</i>	<i>3 Years</i>	<i>Open position –community based physician</i>

The current attributed lives by physician practice for Performance Year 1 (2016) of the MSSP Second Round are shown below in Table 2.

<b>Practice Name</b>	<b>MSHA Affiliate?</b>	<b>Attributed Lives</b>
Abingdon Physician Partners	Yes	1,661
Appalachia Medical Clinic PC	No	165

Blue Ridge Medical Management Corporation	Yes	6,011
C Health PC	No	1,403
Dickenson Community Hospital Inc	Yes	381
Gray Family Clinic PLC	No	246
Gray Family Healthcare PC	No	79
May Clinic PLLC	No	105
Mountain States Health Alliance	Yes	585
Norton Community Physician Services LLC	Yes	1,596
Samina Yousuf MD, PC	No	669
Unaka Internal Medicine LLC	No	373
William Mark Handy MD PC	No	527

### ***AnewCare's Bundled Payment Accomplishments***

In 2013 AnewCare Collaborative was accepted by CMS to participate in the Bundled Payment for Care Improvement project initiated by the CMS Innovation Center. CMS's Bundled Payment project intends to improve care coordination across the continuum while reducing costs. Unlike using the entire Medicare Fee-for-Service claims expense for attributed lives, Bundled Payment episodes are grouped based on specific acute care DRGs. CMS offered four Models in which AnewCare selected to participate in **Model 2** which includes selected DRGs and all Part A and Part B services during the initial acute care admission, post-acute care, and any subsequent readmissions. The Bundled Payment episode is initiated upon acute care

admission with a duration of 30, 60, or 90 days following acute care discharge. CMS determines a target price for each episode specific to each facility based on historical benchmarks. If the aggregate claims expense for an episode of care exceeds the target price, AnewCare is required to reimburse Medicare for the overage amount. If the aggregate claims expense for an episode of care is lower than the target price, CMS will pay AnewCare the amount of savings. During an episode, providers continue to get paid fee-for-service with a retrospective look back to evaluate financial performance on a quarterly basis.

AnewCare is considered an Awardee Convener coordinating bundles that initiate at three Mountain States acute care facilities:

1. Johnson City Medical Center (JCMC)
2. Indian Path Medical Center (IPMC)
3. Johnston Memorial Hospital (JMH)

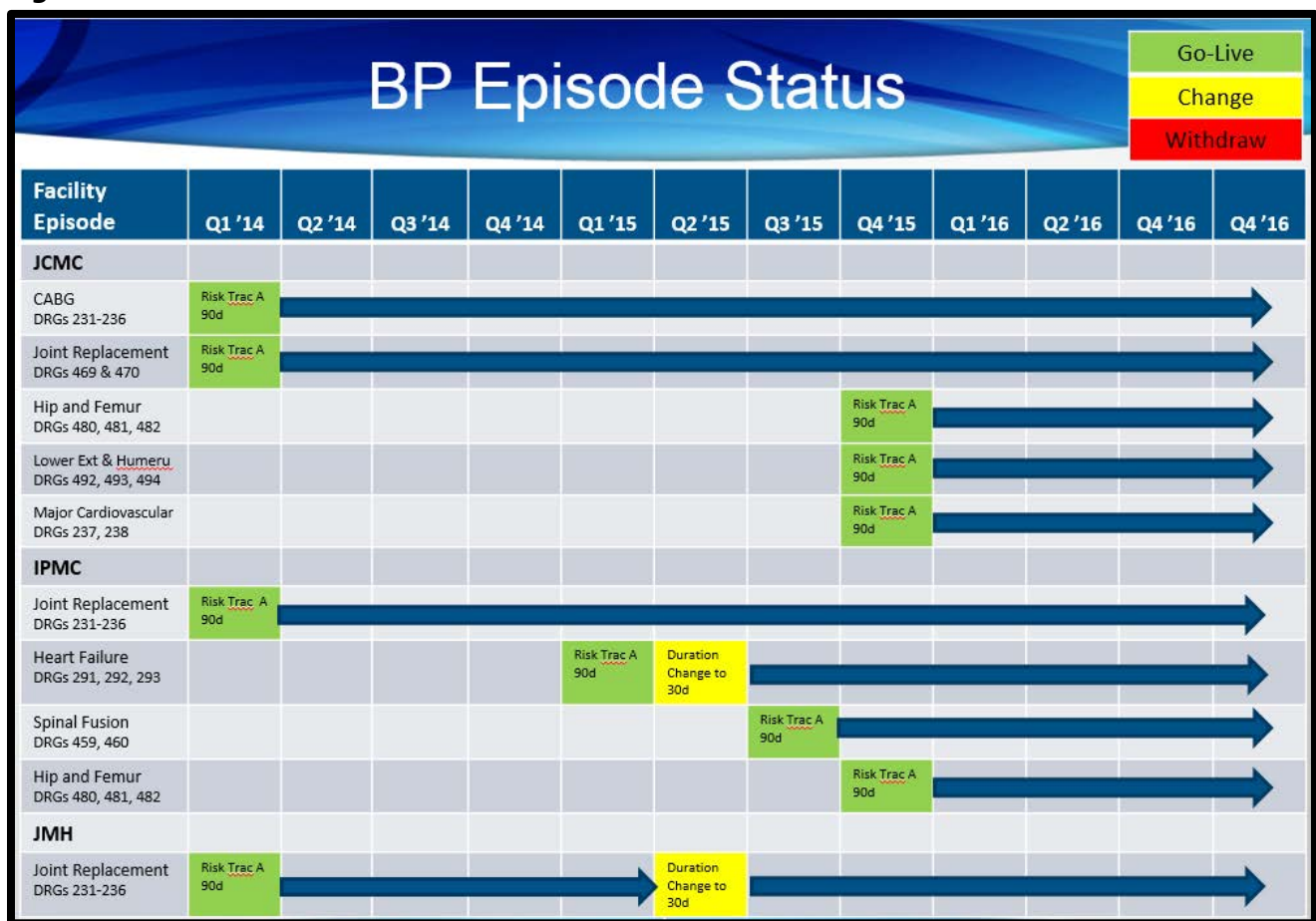
Currently, AnewCare is facilitating and coordinating 10 bundles depicted below in Figure 2.

Figure

2:

CMS

Bundles



### ***AnewCare's Medicaid Population Care Management – Amerigroup Contract***

Effective January 1, 2015 AnewCare contracted to provide Network Access and Care Management for **Amerigroup's** Medicaid population. This Medicaid population consists of over 16,000 Medicaid beneficiaries and over 1,700 disabled Medicaid beneficiaries. AnewCare's charge is to manage the population more effectively to effectively control overall claims expense while maintaining or improving quality.

The contract between AnewCare and Amerigroup includes a Per-Member Per-Month (PMPM) network access fee for Medicaid beneficiaries. Such access fee allows Medicaid beneficiaries access to a high performing network of providers offering improved care coordination. In addition to network access fees, AnewCare has the opportunity to achieve shared savings. Such savings pool will be established by achieving a Medical Loss Ratio (MLR) of better than 85% and achievement of select quality metric targets.

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
1209	Med Link Agreement	Mountain States Health Alliance	ETSU	7/1/2015	6/30/2016
1210	Med Link Agreement	Mountain States Health Alliance	ETSU	3/15/2016	3/14/2017
1211	Med Link Agreement	Mountain States Health Alliance	ETSU	3/25/2016	3/24/2017
1212	Med Link Agreement	Mountain States Health Alliance	ETSU	2/28/2016	2/27/2017
1213	Med Link Agreement	Mountain States Health Alliance	ETSU	3/6/2016	3/5/2017
1214	Med Link Agreement	Mountain States Health Alliance	ETSU	3/15/2016	3/14/2017
1214	Med Link Agreement	Mountain States Health Alliance	ETSU	3/15/2016	3/14/2017
5599	Faculty Assistance Agreement	Mountain States Health Alliance	ETSU	7/6/2014	7/5/2017
5795	Student Affiliation Agreement	Johnston Memorial Hospital	ETSU	7/1/2015	6/30/2016
5915	Internship Affiliation Agreement	Mountain States Health Alliance	ETSU	8/1/2014	7/31/2018
6365	Lease Agreement	Mountain States Health Alliance	ETSU	11/1/2009	10/31/2019
8238	Call Coverage Agreement	Johnson City Medical Center	ETSU	5/5/2016	5/4/2017



ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
8691	Contract	Johnson County Community Hospital	ETSU	7/1/2015	6/30/2016
9019	Program Letter of Agreement	Johnson City Medical Center	ETSU	7/1/2012	6/30/2017
9090	Call Coverage Agreement	Johnson City Medical Center	ETSU	1/1/2016	12/31/2016
9302	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	3/21/2012	3/20/2017
9417	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	4/14/2012	4/13/2017
9450	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	5/22/2012	5/21/2017
9552	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	5/15/2012	5/14/2017
9633	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	6/13/2012	6/12/2017
9660	Program Letter of Agreement	Indian Path Medical Center	ETSU	7/1/2012	6/30/2017
9771	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	7/10/2012	7/9/2017
10009	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	7/27/2012	7/26/2017
10124	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	9/14/2012	9/13/2017
10313	Program Letter of Agreement	Johnson City Medical Center	ETSU	10/5/2012	10/4/2017

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
10574	Program Letter of Agreement	Johnson City Medical Center	ETSU	1/1/2013	12/31/2017
10774	Interface Agreement	Synergy Laboratories	ETSU	12/19/2015	12/18/2016
10789	Laboratory Services Agreement	Synergy Laboratories	ETSU	12/19/2015	12/18/2016
10987	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	7/17/2013	7/16/2018
11236	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	9/25/2013	9/24/2018
11239	Internship Affiliation Agreement	Johnston Memorial Hospital	ETSU	11/16/2015	11/15/2016
11458	Lease Agreement	Johnson County Community Hospital	ETSU	7/1/2013	6/30/2016
11763	Student Affiliation Agreement	Mountain States Health Alliance	ETSU	2/11/2014	2/10/2019
11920	Student Affiliation Agreement	Norton Community Hospital	ETSU	3/25/2014	3/24/2019
12031	Student Affiliation Agreement	Norton Community Physician Services, LLC	ETSU	2/28/2014	2/27/2019
12032	Student Affiliation Agreement	Abingdon Physician Partners	ETSU	2/28/2014	2/27/2019
12033	Student Affiliation Agreement	Mountain States Medical Group (BRMMC d/b/a)	ETSU	2/28/2014	2/27/2019
12057	Student Affiliation Agreement	Johnston Memorial Hospital	ETSU	6/12/2014	6/11/2019
12058	Student Affiliation Agreement	Johnston Memorial Hospital	ETSU	6/12/2014	6/11/2019
12122	Student Affiliation Agreement	Johnston Memorial Hospital	ETSU	5/27/2014	5/26/2019

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
12519	Program Letter of Agreement	Johnson City Medical Center	ETSU	3/1/2014	2/28/2019
12586	Trauma Services Agreement	Johnson City Medical Center	ETSU	10/1/2014	9/30/2017
12892	PGY2Pharmacy Practice Residency Program Agreement	Mountain States Health Alliance	ETSU	1/1/2016	12/31/2016
13196	Program Letter of Agreement	Sycamore Shoals Hospital	ETSU	3/1/2014	2/28/2019
13221	Contract	Mountain States Health Alliance	ETSU	7/1/2015	6/30/2016
13265	Grant Agreement	Mountain States Health Alliance	ETSU	7/1/2015	6/30/2016
13295	Contract	Mountain States Health Alliance	ETSU	7/1/2015	6/30/2018

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
13356	Agreement	Mountain States Medical Group (BRMMC d/b/a)	ETSU	7/27/2015	7/26/2016
13386	Student Affiliation Agreement	Johnston Memorial Hospital	ETSU	4/29/2015	4/28/2020
13405	Agreement For Institutional Review board and Human Research Protection Program Services	Mountain States Health Alliance	ETSU	4/1/2015	3/31/2017
13450	Faculty Assistance Agreement	Mountain States Health Alliance	ETSU	7/20/2015	7/19/2020
13450	Faculty Assistance Agreement	Mountain States Health Alliance	ETSU	7/20/2015	7/19/2020
13493	Master Pediatric Faculty and Clinical Services Agreement	Mountain States Health Alliance	ETSU	4/17/2016	4/16/2017
13516	Program Letter of Agreement	Franklin Woods Community Hospital	ETSU	7/28/2015	7/27/2020

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
13569	Contract	Johnston Memorial Hospital	ETSU	10/1/2015	6/30/2016
13700	Medical Director Agreement (Physician Group)	Johnson City Medical Center	ETSU	1/1/2016	12/31/2016
13849	Joint Providership Agreement	Mountain States Health Alliance	ETSU	9/3/2015	9/2/2016
13852	Joint Providership Agreement	Mountain States Health Alliance	ETSU	10/15/2015	10/14/2016
13860	Student Research Agreement	Mountain States Health Alliance	ETSU	12/1/2015	11/30/2020
13904	Faculty Assistance Agreement	Sycamore Shoals Hospital	ETSU	1/4/2016	1/3/2017

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
14042	Collaborative Agreement	Mountain States Health Alliance	ETSU	7/1/2015	6/30/2016
14049	Program Letter of Agreement	Franklin Woods Community Hospital	ETSU	1/1/2016	12/31/2020
14287	Program Letter of Agreement / Memorandum of Understanding	Johnson City Medical Center	ETSU	11/1/2015	10/31/2020
14288	Program Letter of Agreement / Memorandum of Understanding	Johnson City Medical Center	ETSU	11/1/2015	10/31/2020
14289	Program Letter of Agreement / Memorandum of Understanding	Johnson City Medical Center	ETSU	11/1/2015	10/31/2020
14290	Program Letter of Agreement / Memorandum of Understanding	Johnson City Medical Center	ETSU	11/1/2015	10/31/2020
14291	Program Letter of Agreement / Memorandum of Understanding	Johnson City Medical Center	ETSU	11/1/2015	10/31/2020
14292	Program Letter of Agreement / Memorandum of Understanding	Johnson City Medical Center	ETSU	11/1/2015	10/31/2020

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
14304	Faculty Assistance Agreement	Johnson City Medical Center	ETSU	4/11/2016	4/10/2017
14323	Program Letter of Agreement	Sycamore Shoals Hospital	ETSU	3/1/2016	2/28/2021
14324	Agreement	Mountain States Medical Group (BRMMC d/b/a)	ETSU	1/1/2016	12/31/2016
3952	Information Systems Access Agreement	Mountain States Health Alliance	ETSU Buc Sports Athletic Medicine Center	6/5/2015	6/4/2016
1208	Care Link Agreement	Mountain States Health Alliance	ETSU College of Nursing	5/5/2016	5/4/2017
9717	Advanced Practice Nurse Student Affiliation Agreement	Mountain States Health Alliance	ETSU College of Nursing	7/27/2012	7/27/2017
9983	Advanced Practice Nurse Student Affiliation Agreement	Mountain States Medical Group (BRMMC d/b/a)	ETSU College of Nursing	10/27/2012	10/26/2017
10908	Advanced Practice Nurse and Physician Assistant Student Affiliation Agreement	Norton Community Hospital	ETSU College of Nursing	7/1/2013	6/30/2018

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
13274	Contract	Mountain States Health Alliance	ETSU College of Nursing	2/15/2015	2/14/2018
13695	Program Letter of Agreement	Johnson City Medical Center	ETSU Obstetrics and Gynecology Residency Program	7/1/2015	6/30/2020
13903	Program Letter of Agreement	Johnson City Medical Center	ETSU Obstetrics and Gynecology Residency Program	1/1/2016	12/31/2020
140	Computer Interface Agreement	Mountain States Health Alliance	ETSU Physicians & Associates	1/11/2016	1/10/2017



ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
1215	Med Link Agreement	Mountain States Health Alliance	ETSU Physicians & Associates	3/13/2016	3/12/2017
1934	Agreement to Provide Supervisory Teaching Activities for Medical Residents	Johnson City Medical Center	ETSU Physicians & Associates	7/1/2015	6/30/2016
10944	Professional Services Agreement	Johnston Memorial Hospital	ETSU Physicians & Associates	4/1/2016	3/31/2017
10945	Professional Services Agreement	Smyth County Community Hospital	ETSU Physicians & Associates	4/1/2016	3/31/2017
10946	Physician Services Agreement	Mountain States Health Alliance	ETSU Physicians & Associates	4/1/2016	3/31/2017
12764	Affiliation Agreement	Niswonger Children's Hospital	ETSU Physicians & Associates	7/1/2015	6/30/2016
1936	Agreement to Provide Supervisory Teaching Activities for Medical Residents	Johnson City Medical Center	ETSU Physicians & Associates - Cancer Center	7/1/2015	6/30/2016

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
1935	Agreement to Provide Supervisory Teaching Activities for Medical Residents	Johnson City Medical Center	ETSU Physicians & Associates - Heart Center	7/1/2015	6/30/2016
7367	Exclusive Services Agreement	Johnson City Medical Center	ETSU Physicians & Associates - Heart Center	7/1/2015	6/30/2016
7626	Exclusive Services Agreement	Sycamore Shoals Hospital	ETSU Physicians & Associates - Heart Center	11/1/2015	10/31/2016
13238	License Agreement	Johnson County Community Hospital	ETSU Physicians & Associates - Heart Center	7/1/2015	6/30/2016

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
1939	Agreement to Provide Supervisory Teaching Activities for Medical Residents	Johnson City Medical Center	ETSU Physicians & Associates - Internal Medicine	7/1/2015	6/30/2016
1931	Agreement to Provide Supervisory Teaching Activities for Medical Residents	Johnson City Medical Center	ETSU Physicians & Associates - Surgery	7/1/2015	6/30/2016
1938	Agreement to Provide Supervisory Teaching Activities for Medical Residents	Johnson City Medical Center	ETSU Physicians & Associates - Urology	7/1/2015	6/30/2016
1937	Agreement to Provide Supervisory Teaching Activities for Medical Residents	Johnson City Medical Center	ETSU Physicians & Associates - Vascular	7/1/2015	6/30/2016
9979	Advanced Practice Nurse Student Affiliation Agreement	Smyth County Community Hospital	ETSU Regents Online Degree Program	9/26/2012	9/25/2017
9980	Advanced Practice Nurse Student Affiliation Agreement	Mountain States Medical Group (BRMMC d/b/a)	ETSU Regents Online Degree Program	9/26/2012	9/25/2017

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
9218	Master Clinical Trial Agreement	Mountain States Health Alliance	ETSU Research Foundation (ETSURF)	1/1/2012	12/17/2017
1107	Independent Contractor Agreement	Indian Path Pavilion	MEAC	7/1/2015	6/30/2016
2483	Agreement	Sycamore Shoals Hospital	MEAC	1/1/2016	12/31/2016
6244	Neonatology Services Agreement	Mountain States Health Alliance	MEAC	7/1/2015	6/30/2016
6814	Lease/Service Agreement	Mountain States Health Alliance	MEAC	5/11/2016	5/10/2017
7426	PICU Services Agreement	Mountain States Health Alliance	MEAC	10/1/2015	9/30/2016

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
8929	Oncology Services Agreement	Blue Ridge Medical Management Corporation	MEAC	2/28/2015	2/28/2017
9135	Medical Director Agreement	Mountain States Health Alliance	MEAC	2/1/2016	1/31/2017
9253	Medical Director Agreement	Johnson County Community Hospital	MEAC	1/9/2016	1/8/2017
9587	Trauma Call Coverage Agreement (Plastic Surgery)	Johnson City Medical Center	MEAC	8/1/2013	7/31/2017
10051	Professional Services Agreement	Franklin Woods Community Hospital	MEAC	10/22/2015	10/21/2016
10133	Professional Services Agreement	Johnson City Medical Center	MEAC	10/29/2015	10/28/2016
10416	Professional Services Agreement	Sycamore Shoals Hospital	MEAC	1/14/2016	1/13/2017
11420	Vascular Services Agreement	Mountain States Health Alliance	MEAC	11/7/2015	11/6/2016

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
11550	Professional Services Agreement	Mountain States Health Alliance	MEAC	12/1/2015	11/30/2016
11665	Laboratory Contract	Synergy Laboratories	MEAC	2/1/2016	1/31/2017
11731	Physician Recruitment Agreement	Johnson City Medical Center	MEAC	3/6/2014	3/31/2017
12104	Employee Lease Agreement	Mountain States Health Alliance	MEAC	1/1/2016	12/31/2016
12184	Professional Services Agreement	Sycamore Shoals Hospital	MEAC	8/1/2015	7/31/2016

ETSU and Related Entity Contracts

ContractID	Title	MSHA Party	ETSU Party	Effective Date	Expiration Date
13264	Agreement For Professional Services	Woodridge Hospital	MEAC	7/1/2015	6/30/2016
13411	Professional Services Agreement	Johnson City Medical Center	MEAC	8/1/2015	7/31/2016
13475	Professional Services Agreement	Johnson City Medical Center	MEAC	7/1/2015	6/30/2016
13476	Medical Director Agreement (Physician Group)	Johnson City Medical Center	MEAC	7/1/2015	6/30/2016
13656	Medical Director Agreement	Mountain States Health Alliance	MEAC	10/1/2015	9/30/2016
13771	Medical Director Agreement (Physician Group)	Niswonger Children's Hospital	MEAC	8/1/2015	7/31/2016

ContractTypeName	ContractID	Title	EffDate	ExpDate	InternalParty	Vendor
School Affiliation Agreement	11440	Student Affiliation Agreement	11/12/2013		Smyth County Community Hospital	Achieve Healthcareers, LLC
School Affiliation Agreement	11441	Student Affiliation Agreement	11/12/2013		Johnston Memorial Hospital	Achieve Healthcareers, LLC
School Affiliation Agreement	11442	Student Affiliation Agreement	11/12/2013		Norton Community Hospital	Achieve Healthcareers, LLC
School Affiliation Agreement	11443	Student Affiliation Agreement	11/12/2013		Dickenson Community Hospital	Achieve Healthcareers, LLC
School Affiliation Agreement	8549	Student Affiliation Agreement	6/30/2011		Johnston Memorial Hospital	Aiken Technical College
School Affiliation Agreement	1853	Medical School Training Agreement	5/29/2016	5/28/2017	Johnson County Health Center	American International School of Medicine
School Affiliation Agreement	6515	Student Affiliation Agreement	1/27/2010		Russell County Medical Center	Appalachian College of Pharmacy
School Affiliation Agreement	10627	Student Affiliation Agreement	3/1/2013		Abingdon Physician Partners	Appalachian College of Pharmacy
School Affiliation Agreement	10628	Student Affiliation Agreement	3/1/2013		Norton Community Physician Services, LLC	Appalachian College of Pharmacy
School Affiliation Agreement	10629	Student Affiliation Agreement	3/1/2013		Mountain States Medical Group (BRMMC d/b/a)	Appalachian College of Pharmacy
School Affiliation Agreement	12533	Student Affiliation Agreement	9/16/2014		Mountain States Health Alliance	Appalachian College of Pharmacy
School Affiliation	10319	Student Affiliation Agreement			Dickenson Community Hospital	Appalachian College of Pharmacy
School Affiliation	10320	Student Affiliation Agreement			Johnston Memorial Hospital	Appalachian College of Pharmacy
School Affiliation	10321	Student Affiliation Agreement			Norton Community Hospital	Appalachian College of Pharmacy
School Affiliation	10322	Student Affiliation Agreement			Smyth County Community Hospital	Appalachian College of Pharmacy
School Affiliation Agreement	6583	Student Affiliation Agreement	2/5/2010		Smyth County Community Hospital	Appalachian State University
School Affiliation Agreement	6895	School Affiliation Agreement	6/1/2011		Mountain States Health Alliance	Appalachian State University
School Affiliation Agreement	9174	Student Affiliation Agreement	1/30/2012		Mountain States Health Alliance	Appalachian State University
School Affiliation Agreement	9175	Student Affiliation Agreement	1/30/2012		Mountain States Health Alliance	Appalachian State University
School Affiliation Agreement	10817	Student Affiliation Agreement	4/9/2013		Smyth County Community Hospital	Appalachian State University
School Affiliation Agreement	9601	Student Affiliation Agreement	6/7/2012		Mountain States Health Alliance	Asheville Buncombe Technical Community College
School Affiliation	9790	Advanced Practice Nurse Student Affiliation Agreement			Mountain States Health Alliance	Austin Peay State University
School Affiliation	9791	Advanced Practice Nurse Student Affiliation Agreement			Blue Ridge Medical Management Corporation d/b/e	Austin Peay State University
School Affiliation Agreement	4313	Agreement	9/22/2008		Mountain States Health Alliance	Ball State University
School Affiliation Agreement	6994	Student Affiliation Agreement	5/28/2010		Johnston Memorial Hospital	Belmont University
School Affiliation	8597	Student Affiliation Agreement			Smyth County Community Hospital	Belmont University
School Affiliation Agreement	9762	Physician Assistant Student Affiliatio	7/31/2012		Blue Ridge Medical Management Corporation d/b/e	Bethel University
School Affiliation	9792	Physician Assistant Student Affiliation Agreement			Mountain States Health Alliance	Bethel University
School Affiliation Agreement	3127	Agreement	1/26/2016	1/25/2017	Smyth County Community Hospital	Blue Ridge Job Corps Center
School Affiliation Agreement	7312	Student Affiliation Agreement	2/8/2011		Johnston Memorial Hospital	Blue Ridge Job Corps Center
School Affiliation Agreement	9711	Student Affiliation Agreement	4/4/2012		Smyth County Community Hospital	Blue Ridge Job Corps Center
School Affiliation Agreement	9793	Student Affiliation Agreement	8/10/2012	8/9/2017	Blue Ridge Medical Management Corporation d/b/e	Blue Ridge Job Corps Center
School Affiliation Agreement	11846	Student Affiliation Agreement	12/19/2013		Johnston Memorial Hospital	Blue Ridge Job Corps Center
School Affiliation Agreement	11847	Student Affiliation Agreement	12/19/2013		Mountain States Health Alliance	Blue Ridge Job Corps Center
School Affiliation Agreement	12364	Student Affiliation Agreement	10/1/2014		Smyth County Community Hospital	Blue Ridge Job Corps Center
School Affiliation Agreement	12365	Student Affiliation Agreement	9/30/2014		Smyth County Community Hospital	Blue Ridge Job Corps Center
School Affiliation Agreement	9851	Student Affiliation Agreement	8/6/2012		Johnston Memorial Hospital	Bluefield College School of Nursing
School Affiliation Agreement	11809	Student Affiliation Agreement	3/18/2014		Smyth County Community Hospital	Bluefield College School of Nursing
School Affiliation Agreement	14080	Student Affiliation Agreement	2/29/2016		Norton Community Hospital	Bluefield College School of Nursing
School Affiliation Agreement	8855	Student Affiliation Agreement	8/22/2011		Johnston Memorial Hospital	Boston Reed College
School Affiliation Agreement	10447	Student Affiliation Agreement	2/5/2013		Mountain States Health Alliance	Boston Reed College
School Affiliation	10339	Clinical Medical Assistants Student Affiliation Agreement			Mountain States Medical Group (BRMMC d/b/a)	Boston Reed College
School Affiliation	10337	Student Affiliation Agreement			Norton Community Physician Services, LLC	Boston Reed College
School Affiliation	10338	Student Affiliation Agreement			Abingdon Physician Partners	Boston Reed College
School Affiliation Agreement	12642	Student Affiliation Agreement	8/15/2014		Mountain States Health Alliance	Caldwell Community College
School Affiliation Agreement	5249	Student Affiliation Agreement	3/24/2009		Smyth County Community Hospital	Campbell University, Incorporated
School Affiliation Agreement	9490	Student Affiliation Agreement	5/9/2011		Mountain States Health Alliance	Carolina College of Pharmacy
School Affiliation Agreement	10232	Student Affiliation Agreement	10/31/2012		Mountain States Health Alliance	Carson Newman College
School Affiliation	11272	Advanced Practice Nurse Student Affiliatin Agreement			Mountain States Health Alliance	Carson Newman College
School Affiliation Agreement	13570	Advanced Practice Nurse Student Af	9/9/2015		Abingdon Physician Partners	Carson Newman College
School Affiliation Agreement	13571	Advanced Practice Nurse Student Af	9/9/2015		Mountain States Medical Group (BRMMC d/b/a)	Carson Newman College
School Affiliation Agreement	12003	Student Affiliation Agreement	1/27/2014		Mountain States Health Alliance	Carson Newman College
School Affiliation Agreement	10809	Student Affiliation Agreement	5/10/2013		Johnston Memorial Hospital	Castle Educational Center, LLC
School Affiliation Agreement	13729	Advanced Practice Nurse Student Af	10/15/2015		Norton Community Hospital	Chamberlain College of Nursing



School Affiliation Agreement	14048	Advanced Practice Nurse Student Affi	4/1/2016	Abingdon Physician Partners	Chamberlain College of Nursing
School Affiliation Agreement	9714	Student Affiliation Agreement	12/6/2012	Johnston Memorial Hospital	Chattanooga State Technical Community College
School Affiliation Agreement	9931	Student Affiliation Agreement	4/18/2012	4/17/2017 Mountain States Health Alliance	Chattanooga State Technical Community College
School Affiliation Agreement	1785	Agreement	4/10/2006	Johnson City Medical Center	Clinch Valley Medical Center
School Affiliation Agreement	12109	Student Affiliation Agreement	5/29/2014	Mountain States Health Alliance	Concordia University Wisconsin
School Affiliation Agreement	12016	Student Affiliation Agreement	6/10/2014	Russell County Medical Center	Condensed Curriculum International, Inc.
School Affiliation Agreement	12189	Student Affiliation Agreement	7/24/2014	Smyth County Community Hospital	Condensed Curriculum International, Inc.
School Affiliation Agreement	12190	Student Affiliation Agreement	7/24/2014	Johnston Memorial Hospital	Condensed Curriculum International, Inc.
School Affiliation Agreement	12191	Student Affiliation Agreement	7/24/2014	Mountain States Health Alliance	Condensed Curriculum International, Inc.
School Affiliation Agreement	9338	Student Affiliation Agreement	4/2/2012	Mountain States Health Alliance	DeVry University
School Affiliation Agreement	11917	Student Affiliation Agreement	4/3/2014	Norton Community Hospital	Dickenson County Career Center
School Affiliation Agreement	11918	Student Affiliation Agreement	4/3/2014	Russell County Medical Center	Dickenson County Career Center
School Affiliation Agreement	9763	Physician Assistant/Advanced Practic	8/7/2012	Blue Ridge Medical Management Corporation d/b/a	Drexel University
School Affiliation Agreement	10912	Advanced Practice Nurse Student Affi	6/26/2013	Johnston Memorial Hospital	Drexel University
School Affiliation	9788	Physician Assistant and Advanced Practice Nurse Student Affili		Mountain States Health Alliance	Drexel University
School Affiliation Agreement	10913	Advanced Practice Nurse Student Affi	6/27/2013	Mountain States Health Alliance	Drexel University
School Affiliation Agreement	10790	Advanced Practice Nurse Student Affi	5/15/2013	Mountain States Medical Group (BRMMC d/b/a)	Duke University
School Affiliation Agreement	10791	Advanced Practice Nurse Student Affi	5/15/2013	Mountain States Health Alliance	Duke University
School Affiliation Agreement	9489	Student Affiliation Agreement	5/9/2012	Mountain States Health Alliance	Eastern Kentucky University
School Affiliation Agreement	9527	Student Affiliation Agreement	5/17/2012	Norton Community Hospital	Eastern Kentucky University
School Affiliation Agreement	9663	Student Affiliation Agreement	4/4/2012	4/3/2017 Johnston Memorial Hospital	Eastern Kentucky University
School Affiliation Agreement	7305	Student Affiliation Agreement	10/8/2010	Mountain States Health Alliance	Eastern Virginia Medical School
School Affiliation Agreement	7397	Student Affiliation Agreement	10/5/2015	10/4/2016 Blue Ridge Medical Management Corporation	Eastern Virginia Medical School
School Affiliation Agreement	10331	Physician Assistant Student Affiliatio	12/17/2012	Mountain States Health Alliance	Eastern Virginia Medical School
School Affiliation	10332	Physician Assistant Student Affiliation Agreement		Mountain States Medical Group (BRMMC d/b/a)	Eastern Virginia Medical School
School Affiliation Agreement	8935	Student Affiliation Agreement	10/20/2011	Mountain States Health Alliance	Education Affiliates/Fortis College
School Affiliation Agreement	9164	Student Affiliation Agreement	1/18/2012	Mountain States Health Alliance	Emmanuel School of Religion
School Affiliation Agreement	7349	Letter Agreement	10/26/2010	Smyth County Community Hospital	Emory & Henry College
School Affiliation Agreement	8741	Student Affiliation Agreement	8/12/2011	Johnston Memorial Hospital	Emory & Henry College
School Affiliation Agreement	9347	Student Affiliation Agreement	11/5/2015	Norton Community Hospital	Emory & Henry College
School Affiliation Agreement	9352	Student Affiliation Agreement	11/5/2015	Smyth County Community Hospital	Emory & Henry College
School Affiliation Agreement	9353	Student Affiliation Agreement	11/5/2015	Mountain States Health Alliance	Emory & Henry College
School Affiliation Agreement	10763	Letter of Intent	4/9/2013	Smyth County Community Hospital	Emory & Henry College
School Affiliation Agreement	13819	Physician Assistant Student Affiliatio	11/5/2015	Mountain States Health Alliance	Emory & Henry College
School Affiliation Agreement	13820	Physician Assistant student Affiliatio	11/5/2015	Smyth County Community Hospital	Emory & Henry College
School Affiliation Agreement	13837	Student Affiliation Agreement	11/5/2015	Smyth County Community Hospital	Emory & Henry College
School Affiliation Agreement	13838	Student Affiliation Agreement	12/5/2011	Johnston Memorial Hospital	Emory & Henry College
School Affiliation Agreement	13588	Student Affiliation Agreement	9/3/2015	Mountain States Health Alliance	Emory University
School Affiliation Agreement	9519	Advanced Practice Nurse Student Affi	4/26/2012	Mountain States Medical Group (BRMMC d/b/a)	Frontier Nursing University, Inc.
School Affiliation Agreement	11824	Advanced Practice Nurse Student Affi	4/11/2014	Norton Community Physician Services, LLC	Frontier Nursing University, Inc.
School Affiliation Agreement	12730	Student Affiliation Agreement	1/7/2015	Mountain States Health Alliance	Frontier Nursing University, Inc.
School Affiliation Agreement	7924	Student Affiliation Agreement	3/10/2011	Norton Community Hospital	Frontier School of Midwifery and Family Nursing, Inc.
School Affiliation Agreement	11539	Student Affiliation Agreement	9/27/2013	Mountain States Health Alliance	Georgia State University
School Affiliation Agreement	10680	Student Affiliation Agreement	4/17/2013	Mountain States Health Alliance	Gillings School of Public Health, The University of North Carolina at Chapel Hill
School Affiliation Agreement	9348	Student Affiliation Agreement	12/10/2011	Johnston Memorial Hospital	Great Lakes Institute of Technology
School Affiliation Agreement	9366	Student Affiliation Agreement	12/15/2011	Johnston Memorial Hospital	Harp for Healing Clinical Musician Home Study Course
School Affiliation Agreement	6117	Student Affiliation Agreement	11/13/2009	Norton Community Hospital	Hazard Community and Technical College
School Affiliation Agreement	8552	Student Affiliation Agreement	6/1/2011	Norton Community Hospital	Hazard Community and Technical College
School Affiliation Agreement	9737	Student Affiliation Agreement	6/4/2012	Norton Community Hospital	Hazard Community and Technical College
School Affiliation Agreement	11543	Advanced Practice Nurse Student Affi	1/2/2014	Norton Community Physician Services, LLC	Herzing University
School Affiliation	11305	Advanced Practice Nurse Student Affiliation Agreement		Mountain States Medical Group (BRMMC d/b/a)	Herzing University
School Affiliation	11306	Advanced Practice Nurse Student Affiliation Agreement		Abingdon Physician Partners	Herzing University
School Affiliation Agreement	11074	Student Affiliation Agreement	7/18/2013	Mountain States Health Alliance	Hutchinson Community College
School Affiliation Agreement	9930	Student Affiliation Agreement	8/15/2012	Mountain States Health Alliance	Independence University
School Affiliation Agreement	9091	Student Affiliation Agreement	1/12/2012	Mountain States Health Alliance	Indiana State University

School Affiliation Agreement	9153	Student Affiliation Agreement	2/13/2012	Norton Community Hospital	Indiana State University
School Affiliation Agreement	12367	Student Affiliation Agreement	8/5/2014	Mountain States Health Alliance	Institute of Ultrasound Diagnostics, Inc.
School Affiliation Agreement	13385	Student Affiliation Agreement	9/30/2014	Smyth County Community Hospital	Iowa State University
School Affiliation Agreement	9943	Student Affiliation Agreement	9/6/2012	Mountain States Health Alliance	ITT Technical Institute
School Affiliation Agreement	12776	Student Affiliation Agreement	10/27/2014	Johnston Memorial Hospital	J. Sargeant Reynolds Community College
School Affiliation Agreement	6563	Student Affiliation Agreement	3/24/2010	Smyth County Community Hospital	Jackson Community College
School Affiliation Agreement	11757	Student Affiliation Agreement	3/6/2014	Mountain States Health Alliance	Jackson Community College
School Affiliation Agreement	3131	Affiliation Agreement	7/2/2015	7/1/2016 Smyth County Community Hospital	Jefferson College of Health Sciences
School Affiliation Agreement	3519	Affiliation Agreement	10/11/2015	10/10/2016 Mountain States Health Alliance	Jefferson College of Health Sciences
School Affiliation Agreement	12777	Student Affiliation Agreement	11/25/2014	Mountain States Health Alliance	Jefferson College of Health Sciences
School Affiliation Agreement	12970	Student Affiliation Agreement	3/3/2015	Mountain States Health Alliance	Jefferson College of Health Sciences
School Affiliation Agreement	14099	Advanced Practice Nurse Student Affi	2/1/2016	Norton Community Hospital	Kaplan University (Iowa College Acquisition, LLC d/b/a)
School Affiliation Agreement	4548	Student Affiliation Agreement	9/23/2008	Norton Community Hospital	Kentucky Community and Technical College
School Affiliation Agreement	1388	Agreement	1/22/2016	1/21/2017 Mountain States Health Alliance	King College
School Affiliation Agreement	7599	Student Affiliation Agreement	11/30/2010	Johnston Memorial Hospital	King College
School Affiliation Agreement	7641	Student Affiliation Agreement	12/16/2010	Russell County Medical Center	King College
School Affiliation Agreement	9018	Advanced Practice Nurse Student Affi	12/31/2011	Mountain States Health Alliance	King College
School Affiliation Agreement	9034	Student Affiliation Agreement	11/1/2011	Mountain States Health Alliance	King College
School Affiliation Agreement	9713	Student Affiliation Agreement	4/6/2012	Johnston Memorial Hospital	King College
School Affiliation Agreement	9861	Advanced Practice Nurse Student Affi	8/20/2012	8/19/2017 Blue Ridge Medical Management Corporation d/b/e	King College
School Affiliation	10365	Advanced Practice Nurse Student Affi	1/14/2013	Norton Community Physician Services, LLC	King College
School Affiliation Agreement	10462	Advanced Practice Nurse Student Affi	2/15/2013	Dickenson Community Hospital	King University
School Affiliation Agreement	10478	Advanced Practice Nurse Student Affi	2/19/2013	Smyth County Community Hospital	King University
School Affiliation Agreement	11538	Student Affiliation Agreement	11/27/2013	Smyth County Community Hospital	King University
School Affiliation Agreement	11540	Student Affiliation Agreement	11/27/2013	Dickenson Community Hospital	King University
School Affiliation Agreement	11541	Student Affiliation Agreement	11/27/2013	Norton Community Hospital	King University
School Affiliation Agreement	11554	Advanced Practice Nurse Student Affi	1/13/2014	Johnston Memorial Hospital	King University
School Affiliation Agreement	13731	Advanced Practice Nurse Student Affi	10/16/2015	Abingdon Physician Partners	King University
School Affiliation Agreement	13825	Student Research Agreement	10/27/2015	Mountain States Health Alliance	King University
School Affiliation Agreement	12842	Student Affiliation Agreement	1/21/2015	Mountain States Health Alliance	Kushan, LLC
School Affiliation Agreement	12843	Student Affiliation Agreement	1/21/2015	Smyth County Community Hospital	Kushan, LLC
School Affiliation Agreement	12844	Student Affiliation Agreement	1/21/2015	Johnston Memorial Hospital	Kushan, LLC
School Affiliation Agreement	9354	Student Affiliation Agreement	12/13/2011	Norton Community Hospital	Lee County Career and Technical Center
School Affiliation Agreement	11073	Student Affiliation Agreement	7/17/2013	Mountain States Health Alliance	Lees-McRae College
School Affiliation Agreement	8264	Student Affiliation Agreement	4/1/2011	Johnston Memorial Hospital	Lenoir Community College
School Affiliation Agreement	11237	Student Affiliation Agreement	9/3/2013	Mountain States Health Alliance	Lenoir Community College
School Affiliation Agreement	8758	Student Affiliation Agreement	8/31/2011	Mountain States Health Alliance	Lenoir-Rhyne College
School Affiliation Agreement	14305	Student Affiliation Agreement	5/5/2016	Mountain States Health Alliance	Liberty University
School Affiliation Agreement	5702	Clinical Affiliation Agreement	6/29/2015	6/28/2016 Norton Community Hospital	Lincoln Memorial University
School Affiliation Agreement	8847	Student Affiliation Agreement	8/15/2011	Mountain States Health Alliance	Lincoln Memorial University
School Affiliation Agreement	9537	Advanced Practice Nurse School Affi	6/8/2012	Johnston Memorial Hospital	Lincoln Memorial University
School Affiliation Agreement	9538	Advanced Practice Nurse School Affi	6/8/2012	Smyth County Community Hospital	Lincoln Memorial University
School Affiliation Agreement	9539	Advanced Practice Nurse School Affi	6/8/2012	Dickenson Community Hospital	Lincoln Memorial University
School Affiliation Agreement	9540	Advanced Practice Nurse School Affi	6/8/2012	Norton Community Hospital	Lincoln Memorial University
School Affiliation Agreement	9794	Physician Assistant Student Affiliatio	4/23/2014	Mountain States Health Alliance	Lincoln Memorial University
School Affiliation Agreement	9795	Physician Assistant Student Affiliatio	8/13/2012	Mountain States Medical Group (BRMMC d/b/a)	Lincoln Memorial University
School Affiliation Agreement	9853	Physician Assistant Student Affiliatio	8/23/2012	Norton Community Physician Services, LLC	Lincoln Memorial University
School Affiliation Agreement	9854	Physician Assistant Student Affiliatio	8/23/2012	Abingdon Physician Partners	Lincoln Memorial University
School Affiliation	9831	Advanced Practice Nurse Student Affiliation Agreement		Mountain States Health Alliance	Lincoln Memorial University
School Affiliation Agreement	10483	Physician Assistant Student Affiliatio	2/21/2013	Smyth County Community Hospital	Lincoln Memorial University
School Affiliation Agreement	10484	Physician Assistant Student Affiliatio	2/21/2013	Johnston Memorial Hospital	Lincoln Memorial University
School Affiliation	9996	Certified Registered Nurse Anesthetist Student Affiliation Agree		Mountain States Health Alliance	Lincoln Memorial University
School Affiliation	9830	Advanced Practice Nurse Student Affiliation Agreement		Mountain States Medical Group (BRMMC d/b/a)	Lincoln Memorial University
School Affiliation Agreement	10470	Student Affiliation Agreement	12/13/2012	Mountain States Health Alliance	Lincoln Memorial University
School Affiliation	9995	Certified Registered Nurse Anesthetist Student Affiliation Agree		Smyth County Community Hospital	Lincoln Memorial University

Affiliation Agreement	12213	Agreement	8/13/2012	8/23/2016	Mountain States Health Alliance	Lincoln Memorial University
School Affiliation	9997	Certified Registered Nurse Anesthetist Student Affiliation Agree			Norton Community Hospital	Lincoln Memorial University
School Affiliation	9998	Certified Registered Nurse Anesthetist Student Affiliation Agree			Johnston Memorial Hospital	Lincoln Memorial University
School Affiliation	10087	Medical Student - Student Affiliation Agreement			Mountain States Medical Group (BRMMC d/b/a)	Lincoln Memorial University
School Affiliation	10088	Medical Student - Student Affiliation Agreement			Abingdon Physician Partners	Lincoln Memorial University
School Affiliation	10090	Medical Student - Student Affiliation Agreement			Norton Community Physician Services, LLC	Lincoln Memorial University
School Affiliation	9789	Physician Assistant Student Affiliation Agreement			Norton Community Hospital	Lincoln Memorial University
School Affiliation Agreement	12006	Student Affiliation Agreement	4/23/2014		Mountain States Health Alliance	Lindsey Wilson College
School Affiliation Agreement	13513	Student Affiliation Agreement	7/14/2015		Mountain States Health Alliance	Longwood University
School Affiliation Agreement	7974	Student Affiliation Agreement	3/1/2011		Johnston Memorial Hospital	Lynchburg College
School Affiliation Agreement	10874	Student Affiliation Agreement	2/1/2013		Mountain States Health Alliance	Marquette University
School Affiliation Agreement	13471	Student Affiliation Agreement	7/16/2015		Mountain States Health Alliance	Marshall University
School Affiliation Agreement	11413	Physician Assistant Student Affiliatio	11/11/2013		Norton Community Hospital	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11414	Physician Assistant Student Affiliatio	11/11/2013		Johnston Memorial Hospital	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11415	Physician Assistant Student Affiliatio	11/11/2013		Mountain States Health Alliance	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11416	Physician Assistant Student Affiliatio	11/11/2013		Dickenson Community Hospital	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11417	Physician Assistant Student Affiliatio	11/11/2013		Smyth County Community Hospital	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11433	Student Affiliation Agreement	10/10/2013		Dickenson Community Hospital	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11434	Student Affiliation Agreement	10/10/2013		Johnston Memorial Hospital	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11435	Student Affiliation Agreement	10/10/2013		Norton Community Hospital	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11436	Student Affiliation Agreement	10/10/2013		Smyth County Community Hospital	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	11437	Student Affiliation Agreement	10/10/2013		Mountain States Health Alliance	Mary Baldwin College, Murphy Deming college of Health Sciences
School Affiliation Agreement	13439	Advanced Practice Nurse Student Afi	7/1/2015		Mountain States Medical Group (BRMMC d/b/a)	Maryville University
School Affiliation Agreement	3726	School Affiliation Agreement	2/9/2016	2/8/2017	Mountain States Health Alliance	Mayland Community College
School Affiliation Agreement	9235	Student Affiliation Agreement	11/29/2011		Mountain States Health Alliance	Mayland Community College
School Affiliation Agreement	9258	Student Affiliation Agreement	11/28/2011		Mountain States Health Alliance	Mayland Community College
School Affiliation Agreement	5724	Student Affiliation Agreement	7/8/2009		Norton Community Hospital	Medical University of South Carolina
School Affiliation Agreement	9056	Student Affiliation Agreement	10/10/2011		Mountain States Health Alliance	Medical University of South Carolina
School Affiliation Agreement	9349	Student Affiliation Agreement	11/1/2011		Norton Community Hospital	Medical University of South Carolina
School Affiliation Agreement	11399	Student Affiliation Agreement	7/19/2012		Norton Community Hospital	Medical University of South Carolina
School Affiliation Agreement	12078	Student Affiliation Agreement	7/7/2014		Johnston Memorial Hospital	Medical University of South Carolina
School Affiliation Agreement	12079	Student Affiliation Agreement	7/7/2014		Abingdon Physician Partners	Medical University of South Carolina
School Affiliation Agreement	10804	Student Affiliation Agreement	4/18/2013		Mountain States Health Alliance	Mercer University
School Affiliation	9984	Student Affiliation Agreement	9/7/2012		Mountain States Health Alliance	Meridian Institute of Surgical Assisting, Inc.
School Affiliation Agreement	6679	School Affiliation Agreement	7/12/2010		Mountain States Health Alliance	Milligan College
School Affiliation Agreement	8845	Student Affiliation Agreement	9/6/2011		Mountain States Health Alliance	Milligan College
School Affiliation Agreement	8861	Student Affiliation Agreement	9/23/2011		Mountain States Health Alliance	Milligan College
School Affiliation Agreement	8862	Student Affiliation Agreement	9/16/2011		Mountain States Health Alliance	Milligan College
School Affiliation Agreement	8944	Student Affiliation Agreement	9/30/2011		Mountain States Health Alliance	Milligan College
School Affiliation Agreement	9009	Student Affiliation Agreement	12/7/2011		Mountain States Health Alliance	Milligan College
School Affiliation Agreement	9556	School Affiliation Agreement	6/7/2012		Mountain States Health Alliance	Milligan College
School Affiliation Agreement	9741	Student Affiliation Agreement	6/27/2012		Norton Community Hospital	Milligan College
School Affiliation Agreement	9743	Student Affiliation Agreement	6/27/2012		Johnston Memorial Hospital	Milligan College
School Affiliation Agreement	9929	Student Affiliation Agreement	9/4/2012		Mountain States Health Alliance	Milligan College
School Affiliation Agreement	10652	Student Affiliation Agreement	7/19/2012		Smyth County Community Hospital	Milligan College
School Affiliation Agreement	3135	Memorandum of Agreement	8/8/2002		Smyth County Community Hospital	Mountain Empire Community College
School Affiliation Agreement	3860	Clinical Affiliation Agreement	3/3/2008		Mountain States Health Alliance	Mountain Empire Community College
School Affiliation Agreement	7147	Student Affiliation Agreement	8/17/2010		Norton Community Hospital	Mountain Empire Community College
School Affiliation Agreement	7303	Student Affiliation Agreement	9/30/2010		Russell County Medical Center	Mountain Empire Community College
School Affiliation Agreement	7304	Student Affiliation Agreement	9/30/2010		Johnston Memorial Hospital	Mountain Empire Community College
School Affiliation Agreement	7532	Clinical Affiliation Agreement	11/1/2010		Norton Community Hospital	Mountain Empire Community College
School Affiliation Agreement	8897	Student Affiliation Agreement	10/17/2011		Mountain States Health Alliance	Mountain Empire Community College
School Affiliation	10340	Student Affiliation Agreement	1/23/2013		Mountain States Health Alliance	Mountain Empire Community College
School Affiliation Agreement	10734	Student Affiliation Agreement	4/9/2013		Norton Community Hospital	Mountain Empire Community College
School Affiliation Agreement	10798	Student Affiliation Agreement	4/4/2013		Norton Community Hospital	Mountain Empire Community College

School Affiliation Agreement	10799	Student Affiliation Agreement	4/4/2013	Johnston Memorial Hospital	Mountain Empire Community College
School Affiliation Agreement	11610	Student Affiliation Agreement	12/2/2013	Norton Community Hospital	Mountain Empire Community College
School Affiliation Agreement	11808	Student Affiliation Agreement	4/1/2014	Mountain States Medical Group (BRMMC d/b/a)	Mountain Empire Community College
School Affiliation Agreement	12641	Student Affiliation Agreement	8/26/2014	Dickenson Community Hospital	Mountain Empire Community College
School Affiliation Agreement	10676	Student Affiliation Agreement	3/26/2013	Mountain States Health Alliance	Mountain Empire Community College
School Affiliation Agreement	13378	Student Affiliation Agreement	7/9/2015	Johnston Memorial Hospital	Mountain Empire Community College
School Affiliation Agreement	13379	Student Affiliation Agreement	7/9/2015	Norton Community Hospital	Mountain Empire Community College
School Affiliation Agreement	13377	Student Affiliation Agreement	7/9/2015	Mountain States Health Alliance	Mountain Empire Community College
School Affiliation	10316	Student Affiliation Agreement	12/21/2012	Johnston Memorial Hospital	Mountain Empire Community College
School Affiliation	10317	Student Affiliation Agreement	12/21/2012	Norton Community Hospital	Mountain Empire Community College
School Affiliation Agreement	8063	Student Affiliation Agreement	3/24/2011	Johnston Memorial Hospital	Mountain State University
School Affiliation Agreement	3132	Affiliation Agreement	4/15/2016	4/14/2017 Smyth County Community Hospital	Mountain States University, Inc.
School Affiliation Agreement	256	Affiliation Agreement	3/28/2016	3/27/2017 Mountain States Health Alliance	Mountain States University, Inc.
School Affiliation Agreement	9045	Student Affiliation Agreement	11/11/2011	Johnston Memorial Hospital	National College of Business and Technology
School Affiliation Agreement	11946	Student Affiliation Agreement	4/7/2014	Wilson Pharmacy, Inc.	National College of Business and Technology
School Affiliation	9999	Student Affiliation Agreement	10/4/2012	Blue Ridge Medical Management Corporation	National College of Tennessee, Inc.
School Affiliation	10349	Student Affiliation Agreement	1/7/2013	Blue Ridge Medical Management Corporation	National College of Virginia, Inc.
School Affiliation Agreement	12368	Student Affiliation Agreement	8/5/2014	Mountain States Health Alliance	National Institute of First Assisting, Inc.
School Affiliation Agreement	9109	Student Affiliation Agreement	1/3/2012	Norton Community Hospital	New York College
School Affiliation Agreement	10801	Student Affiliation Agreement	3/19/2013	Mountain States Health Alliance	North Greenville University
School Affiliation Agreement	9469	Student Affiliation Agreement	4/11/2012	4/10/2017 Mountain States Health Alliance	Northeast State Technical Community College
School Affiliation Agreement	9470	Student Affiliation Agreement	4/11/2012	4/10/2017 Mountain States Health Alliance	Northeast State Technical Community College
School Affiliation Agreement	9471	Student Affiliation Agreement	4/11/2012	4/10/2017 Mountain States Health Alliance	Northeast State Technical Community College
School Affiliation Agreement	12000	Student Affiliation Agreement	5/13/2014	Johnston Memorial Hospital	Northeast State Technical Community College
School Affiliation Agreement	12369	Student Affiliation Agreement	9/11/2014	Johnston Memorial Hospital	Northeast State Technical Community College
School Affiliation Agreement	12370	Student Affiliation Agreement	9/11/2014	Johnston Memorial Hospital	Northeast State Technical Community College
School Affiliation Agreement	9542	Student Affiliation Agreement	4/11/2012	4/10/2017 Mountain States Health Alliance	Northeast State Technical Community College
School Affiliation Agreement	13380	Student Affiliation Agreement	5/13/2015	Smyth County Community Hospital	Northeast State Technical Community College
School Affiliation Agreement	13381	Student Affiliation Agreement	5/13/2015	Norton Community Hospital	Northeast State Technical Community College
School Affiliation Agreement	9769	Student Affiliation Agreement	7/5/2012	7/4/2017 Mountain States Health Alliance	Northeast State Technical Community College
School Affiliation Agreement	11630	Student Affiliation Agreement	1/2/2014	1/1/2019 Mountain States Health Alliance	Northeast State Technical Community College
School Affiliation Agreement	12371	Student Affiliation Agreement	7/9/2014	Mountain States Health Alliance	Northeast State Technical Community College
School Affiliation Agreement	1426	Affiliation Agreement	10/1/2014	9/30/2019 Mountain States Health Alliance	Norton Community Hospital
School Affiliation Agreement	12508	Student Affiliation Agreement	10/8/2014	Mountain States Health Alliance	Norwich University
School Affiliation Agreement	2767	Agreement	9/24/2007	Johnson City Medical Center	Nova Southeastern University
School Affiliation Agreement	9372	Student Affiliation Agreement	3/1/2012	Norton Community Hospital	Nova Southeastern University
School Affiliation Agreement	11377	Student Affiliation Agreement	9/26/2013	Mountain States Health Alliance	Ohio University, College of Health Sciences and Professions
School Affiliation Agreement	3133	Clinical Affiliation Agreement	5/15/2016	5/14/2017 Smyth County Community Hospital	Old Dominion University
School Affiliation Agreement	8319	Student Affiliation Agreement	3/1/2011	Smyth County Community Hospital	Old Dominion University
School Affiliation Agreement	8321	Student Affiliation Agreement	3/1/2011	Norton Community Hospital	Old Dominion University
School Affiliation Agreement	8322	School Affiliation Agreement	3/1/2011	Johnston Memorial Hospital	Old Dominion University
School Affiliation Agreement	11101	Advanced Practice Nurse Student Af	8/14/2013	8/13/2018 Mountain States Medical Group (BRMMC d/b/a)	Old Dominion University
School Affiliation Agreement	8320	Student Affiliation Agreement	5/30/2011	Russell County Medical Center	Old Dominion University
School Affiliation Agreement	9047	Student Affiliation Agreement	12/1/2011	Russell County Medical Center	Old Dominion University
School Affiliation Agreement	11753	Student Affiliation Agreement	11/7/2013	11/6/2018 Mountain States Health Alliance	Old Dominion University
School Affiliation Agreement	11675	Osteopathic Medical Network of Exc	1/13/2016	1/12/2017 Johnston Memorial Hospital	Osteopathic Medical Network of Excellence in Education
School Affiliation Agreement	12004	Student Affiliation Agreement	5/6/2014	Mountain States Health Alliance	Our Lady of the Lake University
School Affiliation Agreement	11411	Student Affiliation Agreement	11/5/2013	Mountain States Health Alliance	PERCOM
School Affiliation Agreement	8869	Student Affiliation Agreement	9/26/2011	Norton Community Hospital	Philadelphia College
School Affiliation Agreement	5037	Hospital Affiliation Agreement	12/12/1998	Norton Community Hospital	Pikeville College School of Osteopathic Medicine
School Affiliation Agreement	225	Hospital Affiliation Agreement	4/1/2016	3/31/2017 Mountain States Health Alliance	Pikeville College School of Osteopathic Medicine
School Affiliation Agreement	11582	Student Affiliation Agreement	12/4/2013	Wilson Pharmacy, Inc.	Presbyterian College School of Pharmacy
School Affiliation Agreement	9774	Student Affiliation Agreement	5/18/2012	Mountain States Health Alliance	Presbyterian College School of Pharmacy
School Affiliation Agreement	6891	School Affiliation Agreement	7/9/2010	Johnston Memorial Hospital	Radford University
School Affiliation Agreement	7444	Student Affiliation Agreement	6/1/2010	Smyth County Community Hospital	Radford University

School Affiliation Agreement	8892	Student Affiliation Agreement	3/1/2011	Johnston Memorial Hospital	Radford University
School Affiliation Agreement	9046	Student Affiliation Agreement	10/26/2011	Smyth County Community Hospital	Radford University
School Affiliation Agreement	9355	Student Affiliation Agreement	11/11/2011	Smyth County Community Hospital	Radford University
School Affiliation Agreement	12372	Student Affiliation Agreement	6/30/2014	Johnston Memorial Hospital	Radford University
School Affiliation Agreement	13214	Advanced Practice Nurse Student Affi	3/20/2015	Johnston Memorial Hospital	Radford University
School Affiliation Agreement	13668	Student Affiliation Agreement	6/15/2015	Smyth County Community Hospital	Radford University
School Affiliation Agreement	13867	Student Affiliation Agreement	5/22/2015	Smyth County Community Hospital	Radford University
School Affiliation Agreement	13478	Student Affiliation Agreement	6/15/2015	Mountain States Health Alliance	Radford University
School Affiliation Agreement	13667	Student Affiliation Agreement	8/7/2015	Mountain States Health Alliance	Radford University
School Affiliation Agreement	13504	Student Affiliation Agreement	8/4/2015	Dickenson Community Hospital	Ridgeview Practical Nursing Program
School Affiliation Agreement	13505	Student Affiliation Agreement	8/4/2015	Norton Community Hospital	Ridgeview Practical Nursing Program
School Affiliation Agreement	13506	Student Affiliation Agreement	8/4/2015	Russell County Medical Center	Ridgeview Practical Nursing Program
School Affiliation Agreement	12952	Student Affiliation Agreement	3/17/2015	Mountain States Medical Group (BRMMC d/b/a)	Ross Medical Education Center
School Affiliation Agreement	12373	School Affiliation Agreement	9/9/2014	Mountain States Health Alliance	Ross Medical Education Center
School Affiliation Agreement	2968	School Affiliation Agreement	6/1/2016	5/31/2017 Mountain States Health Alliance	Ross University
School Affiliation Agreement	10854	Student Affiliation Agreement	3/7/2013	Mountain States Health Alliance	Rush University Medical Center
School Affiliation Agreement	7169	Student Affiliation Agreement	7/30/2010	Russell County Medical Center	Russell County Career & Technology Center
School Affiliation Agreement	7441	Student Affiliation Agreement	8/31/2010	Johnston Memorial Hospital	Russell County Career & Technology Center, School of Practical Nursing
School Affiliation Agreement	9739	Student Affiliation Agreement	4/6/2012	Johnston Memorial Hospital	Russell County Career & Technology Center, School of Practical Nursing
School Affiliation Agreement	1713	Agreement	3/1/2016	2/28/2017 Mountain States Health Alliance	SABA University School of Medicine
School Affiliation Agreement	7315	Student Affiliation Agreement	9/23/2010	Johnston Memorial Hospital	Sanford-Brown College - Atlanta Campus
School Affiliation Agreement	6343	Work-Based Learning Agreement	1/26/2010	Mountain States Health Alliance	Science Hill High School
School Affiliation Agreement	9350	Student Affiliation Agreement	12/10/2011	Smyth County Community Hospital	Shenandoah University
School Affiliation Agreement	9846	Physician Assistant Student Affiliatio	8/23/2012	Johnston Memorial Hospital	Shenandoah University
School Affiliation Agreement	10381	Physician Assistant Student Affiliatio	1/11/2013	Abingdon Physician Partners	Shenandoah University
School Affiliation Agreement	9845	Physician Assistant Student Affiliatio	8/23/2012	Mountain States Health Alliance	Shenandoah University
School Affiliation Agreement	10800	Student Affiliation Agreement	4/3/2013	Mountain States Health Alliance	Shenandoah University
School Affiliation Agreement	13376	Student Affiliation Agreement	4/15/2015	Mountain States Health Alliance	Shenandoah University
School Affiliation Agreement	14299	Student Affiliaton Agreement	4/5/2016	Mountain States Health Alliance	Shenandoah University
School Affiliation Agreement	3134	Memorandum of Agreement	10/21/2015	10/20/2018 Smyth County Community Hospital	Smyth County School of Practical Nursing
School Affiliation Agreement	6904	Student Affiliation Agreement	6/30/2010	Smyth County Community Hospital	Smyth County School of Practical Nursing
School Affiliation Agreement	9551	Student Affiliation Agreement	5/9/2011	Mountain States Health Alliance	South Carolina College of Pharmacy
School Affiliation Agreement	9236	Student Affiliation Agreement	2/20/2012	Mountain States Health Alliance	South College
School Affiliation Agreement	9844	Physician Assistant Student Affiliatio	8/23/2012	Mountain States Health Alliance	South College
School Affiliation Agreement	8842	Student Affiliation Agreement	11/1/2011	Mountain States Health Alliance	South College-Asheville
School Affiliation Agreement	9039	Student Affiliation Agreement	11/28/2011	Mountain States Health Alliance	South College-Asheville
School Affiliation Agreement	10469	Student Affiliation Agreement	12/18/2012	Mountain States Health Alliance	South College-Asheville
School Affiliation Agreement	7880	Affiliation Agreement	11/1/2015	10/31/2016 Mountain States Health Alliance	South University
School Affiliation Agreement	5147	Memorandum of Agreement	8/1/2008	Norton Community Hospital	Southeast Kentucky Community and Technical College
School Affiliation Agreement	9932	Student Affiliation Agreement	7/24/2012	Mountain States Health Alliance	Southeast Kentucky Community and Technical College
School Affiliation Agreement	2662	Clinical Affiliation Agreement	1/29/2016	1/28/2017 Smyth County Community Hospital	Southwest Virginia Community College
School Affiliation Agreement	7442	Student Affiliation Agreement	8/31/2010	Johnston Memorial Hospital	Southwest Virginia Community College
School Affiliation Agreement	7443	Student Affiliation Agreement	8/31/2010	Norton Community Hospital	Southwest Virginia Community College
School Affiliation Agreement	7593	Student Affiliation Agreement	11/23/2010	Smyth County Community Hospital	Southwest Virginia Community College
School Affiliation Agreement	7640	Student Affiliation Agreement	12/31/2010	Norton Community Hospital	Southwest Virginia Community College
School Affiliation Agreement	7688	Student Affiliation Agreement	1/3/2011	Dickenson Community Hospital	Southwest Virginia Community College
School Affiliation Agreement	7719	Student Affiliation Agreement	1/17/2011	Johnston Memorial Hospital	Southwest Virginia Community College
School Affiliation Agreement	8547	Student Affiliation Agreement	7/6/2011	Johnston Memorial Hospital	Southwest Virginia Community College
School Affiliation Agreement	9048	Student Affiliation Agreement	11/9/2011	Norton Community Hospital	Southwest Virginia Community College
School Affiliation Agreement	9049	Student Affiliation Agreement	11/11/2011	Smyth County Community Hospital	Southwest Virginia Community College
School Affiliation Agreement	2948	Clinical Affiliation Agreement	4/25/2016	4/24/2017 Mountain States Health Alliance	Southwest Virginia Community College
School Affiliation Agreement	7311	Student Affiliation Agreement	9/2/2010	Russell County Medical Center	Southwest Virginia Community College
School Affiliation Agreement	9708	Student Affiliation Agreement	4/19/2012	Johnston Memorial Hospital	Southwest Virginia Community College
School Affiliation Agreement	10653	Student Affiliation Agreement	1/8/2013	Norton Community Hospital	Southwest Virginia Community College
School Affiliation Agreement	11238	Student Affiliation Agreement	9/20/2013	Smyth County Community Hospital	Southwest Virginia Community College



School Affiliation Agreement	11378	Student Affiliation Agreement	10/15/2013	Smyth County Community Hospital	Southwest Virginia Community College	
School Affiliation Agreement	7980	Student Affiliation Agreement	2/1/2011	Russell County Medical Center	Southwest Virginia Community College	
School Affiliation Agreement	11380	Student Affiliation Agreement	10/15/2013	Johnston Memorial Hospital	Southwest Virginia Community College	
School Affiliation Agreement	11381	Student Affiliation Agreement	10/15/2013	Dickenson Community Hospital	Southwest Virginia Community College	
School Affiliation Agreement	9555	Student Affiliation Agreement	4/25/2012	Mountain States Health Alliance	Southwest Virginia Community College	
School Affiliation Agreement	9707	Student Affiliation Agreement	4/19/2012	Russell County Medical Center	Southwest Virginia Community College	
School Affiliation Agreement	11379	Student Affiliation Agreement	10/15/2013	Mountain States Health Alliance	Southwest Virginia Community College	
School Affiliation Agreement	9041	Student Affiliation Agreement	11/8/2011	Norton Community Hospital	Southwest Virginia EMS Council	
School Affiliation Agreement	9042	Student Affiliation Agreement	11/8/2011	Dickenson Community Hospital	Southwest Virginia EMS Council	
School Affiliation Agreement	9043	Student Affiliation Agreement	11/8/2011	Johnston Memorial Hospital	Southwest Virginia EMS Council	
School Affiliation Agreement	9044	Student Affiliation Agreement	11/8/2011	Smyth County Community Hospital	Southwest Virginia EMS Council	
School Affiliation Agreement	9040	Student Affiliation Agreement	11/8/2011	Russell County Medical Center	Southwest Virginia EMS Council	
School Affiliation Agreement	13215	Student Affiliation Agreement	9/11/2014	Mountain States Health Alliance	Southwest Virginia EMS Council	
School Affiliation Agreement	6894	Student Affiliation Agreement	6/7/2010	Norton Community Hospital	State University College At Oneonta	
School Affiliation Agreement	6347	Work Based Learning Agreement	1/26/2010	Mountain States Health Alliance	Sullivan Central High School	
School Affiliation Agreement	8524	Student Affiliation Agreement	7/1/2011	Russell County Medical Center	Tazewell County Career and Technical Center	
School Affiliation Agreement	11037	Advanced Practice Nurse Student Af	7/23/2013	7/22/2018	Blue Ridge Medical Management Corporation	Tennessee Board of Regents
School Affiliation Agreement	3747	Clinical Affiliation Agreement	10/26/2010		Mountain States Health Alliance	Tennessee Board of Regents
School Affiliation Agreement	10932	Advanced Practice Nurse Student Af	7/12/2013	7/11/2018	Mountain States Health Alliance	Tennessee Board of Regents
School Affiliation Agreement	3034	Social Work Field Instruction Memor	6/25/2015	6/24/2016	Woodridge Hospital	Tennessee College of Social Work
School Affiliation Agreement	12386	Student Affiliation Agreement	7/18/2014	7/17/2019	Mountain States Health Alliance	Tennessee State University
School Affiliation Agreement	1855	Plan for Cooperative Program	2/18/2002		Johnson County Health Center	Tennessee Technology Center
School Affiliation Agreement	9738	Student Affiliation Agreement	6/27/2012		Johnston Memorial Hospital	Tennessee Technology Center
School Affiliation Agreement	9850	Student Affiliation Agreement	8/23/2012	8/22/2017	Blue Ridge Medical Management Corporation d/b/a	Tennessee Technology Center
School Affiliation Agreement	11105	Student Affiliation Agreement	7/18/2013		Mountain States Medical Group (BRMMC d/b/a)	Tennessee Technology Center
School Affiliation Agreement	11331	Student Affiliation Agreement	9/25/2013		Smyth County Community Hospital	Tennessee Technology Center
School Affiliation Agreement	7135	School Affiliation Agreement	7/30/2015	7/29/2016	Mountain States Health Alliance	Tennessee Technology Center
School Affiliation Agreement	10904	Student Affiliation Agreement	4/18/2013		Mountain States Health Alliance	Tennessee Technology Center
School Affiliation Agreement	11079	Student Affiliation Agreement	7/24/2013	7/23/2018	Mountain States Health Alliance	Tennessee Technology Center
School Affiliation Agreement	9836	Advanced Practice Nurse Student Af	9/4/2012	9/3/2017	Mountain States Medical Group (BRMMC d/b/a)	Texas Tech University
School Affiliation Agreement	13514	Student Affiliation Agreement	4/23/2015		Mountain States Health Alliance	Texas Tech University Health Sciences Center
School Affiliation Agreement	10931	Student Affiliation Agreement	6/21/2013		Mountain States Health Alliance	The Sage Colleges
School Affiliation Agreement	7316	Student Affiliation Agreement	9/23/2010		Norton Community Hospital	Touro College of Osteopathic Medicine
School Affiliation Agreement	9020	Affiliation Agreement	12/16/2011		Mountain States Health Alliance	Trevecca Nazarene University
School Affiliation Agreement	12782	Student Affiliation Agreement	1/13/2015		Mountain States Health Alliance	Tusculum College
School Affiliation Agreement	11686	Student Affiliation Agreement	1/27/2014		Mountain States Health Alliance	Unicoi County School System
School Affiliation Agreement	8445	Physician Assistant /Advance Practic	7/24/2011		Mountain States Health Alliance	University of Alabama
School Affiliation Agreement	11400	Student Affiliation Agreement	8/14/2013		Mountain States Health Alliance	University of Alabama
School Affiliation Agreement	13217	Student Affiliation Agreement	4/23/2015		Mountain States Health Alliance	University of Alabama
School Affiliation Agreement	10661	Physician Assistant Student Affiliatio	4/11/2013		Mountain States Health Alliance	University of Charleston
School Affiliation Agreement	9745	Advanced Practice Nurse Student Af	8/8/2012	8/7/2017	Blue Ridge Medical Management Corporation d/b/a	University of Cincinnati
School Affiliation Agreement	9856	Advanced Practice Nurse Student Af	8/22/2012	8/21/2017	Norton Community Hospital	University of Cincinnati
School Affiliation Agreement	11412	Advanced Practice Nurse Student Af	11/5/2013	11/4/2018	Smyth County Community Hospital	University of Cincinnati
School Affiliation Agreement	2251	Clinical Affiliation Agreement	9/8/2006		Mountain States Health Alliance	University of Cincinnati
School Affiliation Agreement	9855	Advanced Practice Nurse Student Af	8/22/2012	8/21/2017	Mountain States Health Alliance	University of Cincinnati
School Affiliation Agreement	9232	Student Affiliation Agreement	9/16/2011		Mountain States Health Alliance	University of Florida
School Affiliation Agreement	12027	Student Affiliation Agreement	4/2/2014		Mountain States Health Alliance	University of Florida
School Affiliation Agreement	13218	Student Affiliation Agreement	3/12/2014		Mountain States Health Alliance	University of Florida
School Affiliation Agreement	9062	Student Affiliation Agreement	11/9/2011		Norton Community Hospital	University of Kentucky
School Affiliation Agreement	11589	Student Affiliation Agreement	1/1/2014	12/31/2018	Mountain States Health Alliance	University of Kentucky
School Affiliation Agreement	13831	Student Affiliation Agreement	11/12/2015		Dickenson Community Hospital	University of Maryland School of Nursing
School Affiliation Agreement	13862	Student Affiliation Agreement	11/12/2015		Smyth County Community Hospital	University of Maryland School of Nursing
School Affiliation Agreement	13863	Student Affiliation Agreement	11/12/2015		Norton Community Hospital	University of Maryland School of Nursing
School Affiliation Agreement	13865	Student Affiliation Agreement	11/12/2015		Johnston Memorial Hospital	University of Maryland School of Nursing
School Affiliation Agreement	13809	Student Affiliation Agreement	11/12/2015		Mountain States Health Alliance	University of Maryland School of Nursing

School Affiliation Agreement	8668	Physician Assistant/Advanced Practi	8/15/2011		Norton Community Physician Services, LLC	University of Massachusetts Boston College
School Affiliation Agreement	8669	Physician Assistant/Advanced Practi	8/17/2011		Mountain States Medical Group (BRMMC d/b/a)	University of Massachusetts Boston College
School Affiliation Agreement	13086	Educational Letter of Agreement	7/1/2015	6/30/2018	Johnson City Medical Center	University of Mississippi Medical Center
School Affiliation Agreement	8835	Physician Assistant / Advanced Pract	9/19/2011		Mountain States Health Alliance	University of Missouri
School Affiliation Agreement	12056	Student Affiliation Agreement	4/23/2014		Mountain States Health Alliance	University of Nebraska
School Affiliation Agreement	12643	Student Affiliation Agreement	11/10/2014		Mountain States Health Alliance	University of New England
School Affiliation Agreement	14344	Student Affiliation Agreement	5/12/2016		Mountain States Medical Group (BRMMC d/b/a)	University of South Alabama
School Affiliation Agreement	8839	Physician Assistant/Advanced Pract	9/19/2011		Mountain States Health Alliance	University of South Alabama
School Affiliation Agreement	10875	Student Affiliation Agreement	2/6/2013		Mountain States Health Alliance	University of South Alabama
School Affiliation Agreement	3238	Memorandum of Agreement for Clin	6/1/2006		Mountain States Health Alliance	University of South Carolina
School Affiliation Agreement	9602	Student Affiliation Agreement	6/5/2012		Mountain States Health Alliance	University of South Carolina
School Affiliation Agreement	12971	Student Affiliation Agreement	2/2/2015		Mountain States Health Alliance	University of South Carolina
School Affiliation Agreement	3417	Agreement for Affiliation	10/8/2015	10/7/2016	Mountain States Health Alliance	University of St. Francis
School Affiliation	9341	School Affiliation Agreement	7/26/2012		Mountain States Health Alliance	University of St. Francis
School Affiliation Agreement	10191	Student Affiliation Agreement	11/6/2012		Mountain States Health Alliance	University of Tennessee
School Affiliation Agreement	10200	Student Affiliation Agreement	11/8/2012		Mountain States Health Alliance	University of Tennessee
School Affiliation Agreement	10369	Advanced Practice Nurse Student Af	1/15/2013	1/14/2018	Mountain States Health Alliance	University of Tennessee - Knoxville - College of Nursing
School Affiliation Agreement	8844	Student Affiliation Agreement	8/15/2011		Mountain States Health Alliance	University of Tennessee (University Health System d/b/a)
School Affiliation Agreement	9227	Student Affiliation Agreement	2/17/2012		Mountain States Health Alliance	University of Tennessee (University Health System d/b/a)
School Affiliation Agreement	9050	Student Affiliation Agreement	11/8/2011		Johnston Memorial Hospital	University of Tennessee at Chattanooga
School Affiliation Agreement	3225	Affiliation Agreement	8/1/2015	7/31/2016	Mountain States Health Alliance	University of Tennessee at Chattanooga
School Affiliation Agreement	13216	Student Affiliation Agreement	4/14/2014	4/13/2018	Mountain States Health Alliance	University of Tennessee at Chattanooga
School Affiliation Agreement	3229	Letter of Agreement	3/1/2016	2/28/2017	Mountain States Health Alliance	University of Tennessee at Memphis
School Affiliation Agreement	6660	School Affiliation Agreement	4/19/2016	4/18/2017	Mountain States Health Alliance	University of Tennessee through its Health Science Center
School Affiliation Agreement	14081	Advanced Practice Nurse Student Af	1/1/2016		Mountain States Health Alliance	University of Tennessee through its Health Science Center
School Affiliation Agreement	7520	Affiliation Agreement	7/1/2014	6/30/2017	Johnston Memorial Hospital	University of Virginia (The Rector and Visitors of)
School Affiliation Agreement	9351	Student Affiliation Agreement	12/16/2011		Norton Community Hospital	University of Virginia (The Rector and Visitors of)
School Affiliation Agreement	9373	Student Affiliation Agreement	1/26/2012		Dickenson Community Hospital	University of Virginia (The Rector and Visitors of)
School Affiliation Agreement	11769	Clinical Experience Affiliation Agree	2/7/2014		Mountain States Medical Group (BRMMC d/b/a)	University of Virginia (The Rector and Visitors of)
School Affiliation Agreement	11770	Clinical Experience Affiliation Agree	2/7/2014		Abingdon Physician Partners	University of Virginia (The Rector and Visitors of)
School Affiliation Agreement	11771	Clinical Experience Affiliation Agree	2/7/2014		Norton Community Physician Services, LLC	University of Virginia (The Rector and Visitors of)
School Affiliation Agreement	12391	Student Affiliation Agreement	8/21/2014		Smyth County Community Hospital	University of Virginia (The Rector and Visitors of)
Miscellaneous	14321	Telemedicine Agreement	7/1/2016	6/30/2017	Norton Community Hospital	University of Virginia (The Rector and Visitors of)
School Affiliation Agreement	10233	Student Affiliation Agreement	11/15/2012		Mountain States Health Alliance	University of Virginia (The Rector and Visitors of)
School Affiliation Agreement	8850	Student Affiliation Agreement	8/12/2011		Norton Community Hospital	University of Virginia at Wise
School Affiliation Agreement	11754	Student Affiliation Agreement	12/19/2013		Smyth County Community Hospital	University of Virginia at Wise
School Affiliation Agreement	11762	Student Affiliation Agreement	12/19/2013		Johnston Memorial Hospital	University of Virginia at Wise
School Affiliation Agreement	8987	Advanced Practice Nurse Student Af	11/18/2015	11/17/2016	Blue Ridge Medical Management Corporation	Vanderbilt University
School Affiliation Agreement	8749	Physician Assistant/Advanced Practi	10/15/2015	10/14/2016	Mountain States Health Alliance	Vanderbilt University
Miscellaneous	11734	Agreement	7/1/2013	6/30/2016	Mountain States Health Alliance	Vanderbilt University
Professional Services Agreement	12326	Professional Services Agreement	10/13/2014	10/12/2017	Mountain States Health Alliance	Vanderbilt University
School Affiliation	10685	Mutual Cooperation and Affiliation A	4/7/2013	4/6/2018	Mountain States Health Alliance	Vanderbilt University
School Affiliation Agreement	11811	Student Affiliation Agreement	11/27/2013		Smyth County Community Hospital	Virginia Appalachian TriCollege Nursing Program
School Affiliation Agreement	11906	Student Affiliation Agreement	11/27/2013		Norton Community Hospital	Virginia Appalachian TriCollege Nursing Program
School Affiliation Agreement	11902	Student Affiliation Agreement	11/27/2013		Mountain States Health Alliance	Virginia Appalachian TriCollege Nursing Program
School Affiliation Agreement	9453	Student Affiliation Agreement	5/11/2012		Mountain States Health Alliance	Virginia College
School Affiliation Agreement	4731	School Affiliation Agreement	9/4/2008		Smyth County Community Hospital	Virginia College of Osteopathic Medicine (Edward Via)
School Affiliation Agreement	5036	Agreement	6/25/2007		Norton Community Hospital	Virginia College of Osteopathic Medicine (Edward Via)
School Affiliation Agreement	10473	Clinical Affiliation Agreement	2/24/2015	2/23/2017	Johnston Memorial Hospital	Virginia College of Osteopathic Medicine (Edward Via)
School Affiliation	10212	Medical Student - Student Affiliation Agreement			Mountain States Medical Group (BRMMC d/b/a)	Virginia College of Osteopathic Medicine (Edward Via)
School Affiliation	10216	Medical Student - Student Affiliation Agreement			Abingdon Physician Partners	Virginia College of Osteopathic Medicine (Edward Via)
School Affiliation Agreement	2257	Agreement	9/1/2006		Mountain States Health Alliance	Virginia College of Osteopathic Medicine (Edward Via)
Miscellaneous	12583	Agreement	7/23/2014		Mountain States Health Alliance	Virginia College of Osteopathic Medicine (Edward Via)
School Affiliation Agreement	3129	Agreement for Student Clinical Expe	8/29/2015	8/28/2016	Smyth County Community Hospital	Virginia Commonwealth University
School Affiliation Agreement	5701	Student Affiliation Agreement	6/26/2009		Norton Community Hospital	Virginia Commonwealth University

School Affiliation Agreement	6417	Student Affiliation Agreement	2/23/2010	Norton Community Hospital	Virginia Commonwealth University
School Affiliation Agreement	6610	Student Affiliation Agreement	4/1/2010	Johnston Memorial Hospital	Virginia Commonwealth University
School Affiliation Agreement	8259	Student Affiliation Agreement	5/24/2011	Johnston Memorial Hospital	Virginia Commonwealth University
School Affiliation Agreement	9173	Certified Registered Nurse Anestheti	2/13/2012	Norton Community Hospital	Virginia Commonwealth University
School Affiliation Agreement	10380	Certified Registered Nurse Anestheti	1/21/2013	1/20/2018 Johnston Memorial Hospital	Virginia Commonwealth University
School Affiliation Agreement	10451	Certified Registered Nurse Anestheti	2/21/2013	Smyth County Community Hospital	Virginia Commonwealth University
School Affiliation Agreement	5920	Student Affiliation Agreement	6/30/2009	Russell County Medical Center	Virginia Commonwealth University
School Affiliation Agreement	12509	Student Affiliation Agreement	9/9/2014	Johnston Memorial Hospital	Virginia Commonwealth University
School Affiliation Agreement	13382	Student Affiliation Agreement	5/11/2015	Smyth County Community Hospital	Virginia Commonwealth University
School Affiliation Agreement	7735	Student Affiliation Agreement	1/20/2011	Russell County Medical Center	Virginia Commonwealth University
School Affiliation Agreement	9178	Certified Registered Nurse Anestheti	2/14/2012	Mountain States Health Alliance	Virginia Commonwealth University
School Affiliation Agreement	10675	Student Affiliation Agreement	2/22/2013	Mountain States Health Alliance	Virginia Commonwealth University
School Affiliation Agreement	13383	Student Affiliation Agreement	5/11/2015	Russell County Medical Center	Virginia Commonwealth University
School Affiliation Agreement	8029	Student Affiliation Agreement	4/1/2011	Johnston Memorial Hospital	Virginia Commonwealth, University School of Pharmacy
School Affiliation Agreement	8998	Student Affiliation Agreement	10/4/2011	Mountain States Health Alliance	Virginia Commonwealth, University School of Pharmacy
School Affiliation Agreement	9038	Student Affiliation Agreement	11/29/2011	Mountain States Health Alliance	Virginia Department of Health
School Affiliation Agreement	5942	Contract	12/15/2009	Mountain States Health Alliance	Virginia Highlands Community College
School Affiliation Agreement	11666	Student Affiliation Agreement	12/16/2013	Mountain States Health Alliance	Virginia Highlands Community College
School Affiliation Agreement	14235	Student Affiliation Agreement	3/14/2016	Johnston Memorial Hospital	Virginia Polytechnic Institute and State University
School Affiliation Agreement	9344	School Affiliation Agreement	3/19/2012	Mountain States Health Alliance	Wake Forest University
School Affiliation Agreement	13384	Student Affiliation Agreement	5/30/2015	Mountain States Health Alliance	Wake Forest University
School Affiliation Agreement	10860	Advanced Practice Nurse Student Af	5/29/2013	Russell County Medical Center	Walden University
School Affiliation Agreement	9194	Student Affiliation Agreement	12/30/2011	Mountain States Health Alliance	Walters State Community College
School Affiliation Agreement	12025	Student Affiliation Agreement	3/18/2014	Wilson Pharmacy, Inc.	Walters State Community College
School Affiliation Agreement	10538	Student Affiliation Agreement	1/29/2013	Mountain States Health Alliance	Walters State Community College
School Affiliation Agreement	10539	Student Affiliation Agreement	1/29/2013	Mountain States Health Alliance	Walters State Community College
School Affiliation Agreement	11442	Student Affiliation Agreement	6/4/2013	Mountain States Health Alliance	Walters State Community College
School Affiliation Agreement	13393	Student Affiliation Agreement	6/15/2015	Mountain States Health Alliance	Walters State Community College
School Affiliation Agreement	8674	Student Affiliation Agreement	7/22/2011	Smyth County Community Hospital	Washburn University
School Affiliation Agreement	9346	Student Affiliation Agreement	1/4/2012	Johnston Memorial Hospital	Washburn University
School Affiliation Agreement	11947	Student Affiliation Agreement	3/17/2014	Mountain States Health Alliance	Washburn University
School Affiliation Agreement	12978	Student Affiliation Agreement	3/12/2015	Mountain States Health Alliance	Washington County Board of Education
School Affiliation Agreement	6662	Student Affiliation Agreement	3/24/2010	Blue Ridge Medical Management Corporation	Washington County Skill Center
School Affiliation Agreement	10856	Student Affiliation Agreement	5/15/2013	Mountain States Health Alliance	Washington County-Johnson City Emergency Medical Services, Inc.
School Affiliation Agreement	4863	Student Affiliation Agreement	7/1/2008	Norton Community Hospital	West Virginia School of Osteopathic Medicine
School Affiliation Agreement	1026	School Affiliation Agreement	12/15/2005	Mountain States Health Alliance	Western Carolina University
School Affiliation Agreement	10631	Student Affiliation Agreement	2/7/2013	Mountain States Health Alliance	Western Carolina University
School Affiliation Agreement	11945	Student Affiliation Agreement	3/25/2014	Mountain States Health Alliance	Western Governors University
School Affiliation Agreement	9033	Student Affiliation Agreement	11/17/2011	Smyth County Community Hospital	Wicks Educational Associates, Inc.
School Affiliation Agreement	9032	Student Affiliation Agreement	11/17/2011	Mountain States Health Alliance	Wicks Educational Associates, Inc.
School Affiliation Agreement	7314	Student Affiliation Agreement	9/23/2010	Johnston Memorial Hospital	William N. Neff Center for Science and Technology
School Affiliation Agreement	14181	Student Affiliation Agreement	4/13/2016	Mountain States Health Alliance	Wingate University
School Affiliation Agreement	4263	Agreement	8/25/2008	Indian Path Medical Center	Wise County Career Technical Center
School Affiliation Agreement	7891	Student Affiliation Agreement	2/1/2011	Norton Community Hospital	Wise County Career Technical Center
School Affiliation Agreement	8620	Student Affiliation Agreement	7/31/2011	Johnston Memorial Hospital	Wytheville Community College
School Affiliation Agreement	8718	Student Affiliation Agreement	8/12/2011	Norton Community Hospital	Wytheville Community College
School Affiliation Agreement	8719	Student Affiliation Agreement	8/12/2011	Johnston Memorial Hospital	Wytheville Community College
School Affiliation Agreement	8720	Student Affiliation Agreement	8/12/2011	Dickenson Community Hospital	Wytheville Community College
School Affiliation Agreement	8854	Student Affiliation Agreement	8/12/2011	Smyth County Community Hospital	Wytheville Community College
School Affiliation Agreement	11581	Student Affiliation Agreement	11/27/2013	Norton Community Hospital	Wytheville Community College
School Affiliation Agreement	12392	Student Affiliation Agreement	8/21/2014	Smyth County Community Hospital	Wytheville Community College
School Affiliation Agreement	12827	Student Affiliation Agreement	1/13/2015	Johnston Memorial Hospital	Wytheville Community College
School Affiliation Agreement	13998	Athletic Training Services Affiliation	10/22/2014	Mountain States Medical Group (BRMMC d/b/a)	Wytheville Community College
School Affiliation Agreement	8853	Student Affiliation Agreement	8/12/2011	Russell County Medical Center	Wytheville Community College
School Affiliation Agreement	11580	Student Affiliation Agreement	12/12/2013	Mountain States Health Alliance	Wytheville Community College



School Affiliation Agreement	12393 Student Affiliation Agreement	8/8/2014	Mountain States Health Alliance	Wytheville Community College
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**Exhibit 12**

Hospital	SYSTEM AFFILIATION	COUNTY	Staffed Beds	Licensed Beds	Staffed Beds Occupancy	Licensed Beds Occupancy	Average Daily Census
Wellmont Lonesome Pine Hospital	Wellmont	Wise, VA	21	60	49.9%	17.5%	10.5
Mountain View Regional Medical Center (a)	Wellmont	Norton City/Wise,VA	18	74	64.7%	15.7%	11.7
Wellmont Bristol Regional Medical Center	Wellmont	Sullivan, TN	261	312	44.5%	37.3%	116
Wellmont Holston Valley Medical Center	Wellmont	Sullivan, TN	375	505	57.5%	42.7%	216
Wellmont Hancock County Hospital	Wellmont	Hancock, TN	10	10	29.9%	29.9%	3.0
Wellmont Hawkins County Memorial Hospital	Wellmont	Hawkins, TN	46	50	17.6%	16.1%	8.1
Dickenson Community Hospital	Mountain States	Dickenson, VA	2	25	1.9%	0.2%	0.0
Johnson County Community Hospital	Mountain States	Johnson, TN	2	2	4.8%	4.8%	0.1
Quillen Rehabilitation Hospital	Mountain States	Washington, TN	26	26	73.5%	73.5%	19
Unicoi County Memorial Hospital, Inc.	Mountain States	Unicoi, TN	13	48	85.6%	23.2%	11.1
Smyth County Community Hospital	Mountain States	Smyth, VA	44	44	44.2%	44.2%	19
Russell County Medical Center	Mountain States	Russell, VA	50	78	54.8%	35.1%	27
Norton Community Hospital (a)	Mountain States	Norton City/Wise,VA	57	129	57.8%	25.6%	33
Sycamore Shoals Hospital	Mountain States	Carter, TN	74	121	55.6%	34.0%	41
Woodridge Psychiatric Hospital	Mountain States	Washington, TN	84	84	76.4%	76.4%	64
Franklin Woods Community Hospital	Mountain States	Washington, TN	80	80	52.0%	52.0%	42
Indian Path Medical Center	Mountain States	Sullivan, TN	160	239	41.4%	27.7%	66
Johnston Memorial Hospital (a)	Mountain States	Washington, VA	112	116	103.6%	100.0%	116
Johnson City Medical Center	Mountain States	Washington, TN	501	491	65.4%	66.7%	328
Buchanan General Hospital	Other	Buchanan, VA	49	134	29.3%	10.7%	14
Carilion Tazewell Community Hospital	Other	Tazewell, VA	7	56	84.1%	10.5%	5.9
Clinch Valley Medical Center (a)	Other	Tazewell, VA	97	161	44.2%	26.6%	43
Takoma Regional Hospital	Other	Greene, TN	33	100	95.8%	31.6%	32
Tennova Healthcare-Lakeway Regional Hospital	Other	Hamblen, TN	65	135	55.2%	26.6%	36
Tennova Healthcare-Newport Medical Center	Other	Cocke, TN	36	74	59.0%	28.7%	21
Wythe County Community Hospital (a)	Other	Wythe, VA	20	92	92.8%	20.2%	19
Laughlin Memorial Hospital	Other	Greene, TN	140	140	25.7%	25.7%	36
Morristown-Hamblen Healthcare System	Other	Hamblen, TN	131	167	54.4%	42.7%	71

(a) Excluded Infant care stations from staffed beds where applicable for Virginia facilities

**Sources**

Tennessee Joint Annual Reports

Virginia ALSD Reports

**Exhibit 13**

<b>From Share Database - CY 2015 Q1-3 Volume</b>								
<b>Product Line</b>								
		<b>Cardiac</b>		<b>Cardiology</b>				
<b>Tennessee Hospital County</b>	<b>Hospital Name</b>	<b>System</b>	<b>Surgery</b>	<b>Cardiology</b>	<b>Intervention</b>	<b>Endocrinology</b>	<b>ENT Surgery</b>	<b>Gastroenterology</b>
Carter, TN	Sycamore Shoals Hospital	MSHA		281	6	153		341
Greene, TN	Laughlin Memorial Hospital, Inc.	All Other		249	41	96		321
	Takoma Regional Hospital	All Other		156	1	47		195
Hamblen, TN	Morristown-Hamblen Healthcare System	All Other		278	89	108		357
Hancock, TN	Wellmont Hancock County Hospital	Wellmont		21		7		11
Hawkins, TN	Wellmont Hawkins County Memorial Hospital	Wellmont		114		20		56
Johnson, TN	Johnson County Community Hospital	MSHA		1				1
Sullivan, TN	HealthSouth Rehabilitation Hospital-Kingsport	All Other						
	Indian Path Medical Center	MSHA	1	464	217	136		423
	Wellmont Bristol Regional Medical Center	Wellmont	231	844	257	270	11	974
	Wellmont Holston Valley Medical Center	Wellmont	263	1,196	683	328	19	982
Unicoi, TN	Unicoi County Memorial Hospital, Inc.	MSHA		51		16		79
Washington, TN	Franklin Woods Community Hospital	MSHA		240	4	137	9	479
	HealthSouth Quillen Rehabilitation Hospital	MSHA						
	Johnson City Medical Center	MSHA	273	2,050	1,203	479	14	1,489
	Woodridge Psychiatric Hospital	MSHA		1				1
<b>Grand Total</b>			<b>768</b>	<b>5,946</b>	<b>2,501</b>	<b>1,797</b>	<b>53</b>	<b>5,709</b>
<b>Lakeway data from 2014</b>								
<b>Product Line</b>								
		<b>Cardiac</b>		<b>Cardiology</b>				
<b>Hospital Name</b>	<b>Cardiac Surgery</b>			<b>Cardiology</b>	<b>Intervention</b>	<b>Endocrinology</b>	<b>ENT Surgery</b>	<b>Gastroenterology</b>
Tennova Healthcare-Lakeway Regional Hospital				184	3	62		247
<b>Grand Total</b>				<b>184</b>	<b>3</b>	<b>62</b>		<b>247</b>
<b>Product Line</b>								
		<b>Cardiac</b>		<b>Cardiology</b>				
<b>Virginia Hospital County</b>	<b>Hospital Name</b>	<b>System</b>		<b>Cardiology</b>	<b>Intervention</b>	<b>Endocrinology</b>	<b>ENT Surgery</b>	<b>Gastroenterology</b>
Buchanan, VA	Buchanan General Hospital	All Other		88		29		58
Dickenson, VA	Dickenson Community Hospital	MSHA		1				1
Russell, VA	Russell County Medical Center	MSHA		119		67		102
Smyth, VA	Smyth County Community Hospital	MSHA		167		68		104
Tazewell, VA	Carilion Tazewell Community Hospital	All Other		68		16		34
	Clinch Valley Medical Center	All Other		377	66	151	1	390
Washington, VA	Johnston Memorial Hospital	MSHA		627	150	223	4	817
	Wellmont BRMC Ridgeview Pavilion	Wellmont						
Wise, VA	Norton Community Hospital	MSHA		242		117		259
	Wellmont LPH/MVRMC	Wellmont		219		65	3	138
Wythe, VA	Wythe County Community Hospital	All Other		135		20		96
<b>Grand Total</b>				<b>2,043</b>	<b>216</b>	<b>756</b>	<b>8</b>	<b>1,999</b>

Source: Discharge counts from THA and VHHA state databases. Includes discharges from patients residing within the 21 county service area only.

**Exhibit 13**

<b>From Share Database - CY 2015 Q1-3 Volume</b>								
			<b>General</b>	<b>General</b>				
<b>Tennessee Hospital County</b>	<b>Hospital Name</b>	<b>System</b>	<b>Medicine</b>	<b>Surgery</b>	<b>Gynecology</b>	<b>Hematology</b>	<b>Neonatology</b>	<b>Nephrology</b>
Carter, TN	Sycamore Shoals Hospital	MSHA	404	151	13	46		272
Greene, TN	Laughlin Memorial Hospital, Inc.	All Other	228	182	6	32	67	126
	Takoma Regional Hospital	All Other	286	115	14	25	78	53
Hamblen, TN	Morristown-Hamblen Healthcare System	All Other	394	135	25	32	161	201
Hancock, TN	Wellmont Hancock County Hospital	Wellmont	28		1	1		21
Hawkins, TN	Wellmont Hawkins County Memorial Hospital	Wellmont	146	18		13		59
Johnson, TN	Johnson County Community Hospital	MSHA	3					3
Sullivan, TN	HealthSouth Rehabilitation Hospital-Kingsport	All Other		2				
	Indian Path Medical Center	MSHA	722	293	26	40	194	234
	Wellmont Bristol Regional Medical Center	Wellmont	733	677	56	112	214	504
	Wellmont Holston Valley Medical Center	Wellmont	1,048	851	141	165	207	544
Unicoi, TN	Unicoi County Memorial Hospital, Inc.	MSHA	82	19	1	9		49
Washington, TN	Franklin Woods Community Hospital	MSHA	457	356	30	34	338	260
	HealthSouth Quillen Rehabilitation Hospital	MSHA						
	Johnson City Medical Center	MSHA	1,965	1,173	123	242	755	842
	Woodridge Psychiatric Hospital	MSHA	2		1			
<b>Grand Total</b>			<b>6,498</b>	<b>3,972</b>	<b>437</b>	<b>751</b>	<b>2,014</b>	<b>3,168</b>
<b>Lakeway data from 2014</b>								
			<b>General</b>	<b>General</b>				
<b>Hospital Name</b>	<b>Cardiac Surgery</b>		<b>Medicine</b>	<b>Surgery</b>	<b>Gynecology</b>	<b>Hematology</b>	<b>Neonatology</b>	<b>Nephrology</b>
Tennova Healthcare-Lakeway Regional Hospital			123	68	15	34	19	153
<b>Grand Total</b>			<b>123</b>	<b>68</b>	<b>15</b>	<b>34</b>	<b>19</b>	<b>153</b>
			<b>General</b>	<b>General</b>				
<b>Virginia Hospital County</b>	<b>Hospital Name</b>	<b>System</b>	<b>Medicine</b>	<b>Surgery</b>	<b>Gynecology</b>	<b>Hematology</b>	<b>Neonatology</b>	<b>Nephrology</b>
Buchanan, VA	Buchanan General Hospital	All Other	71	16		5	1	68
Dickenson, VA	Dickenson Community Hospital	MSHA	2					2
Russell, VA	Russell County Medical Center	MSHA	156	2	1	10		94
Smyth, VA	Smyth County Community Hospital	MSHA	230	37	18	22		99
Tazewell, VA	Carilion Tazewell Community Hospital	All Other	71			2		46
	Clinch Valley Medical Center	All Other	267	143	60	50	45	188
Washington, VA	Johnston Memorial Hospital	MSHA	1,237	379	52	88	165	485
	Wellmont BRMC Ridgeview Pavilion	Wellmont	1					
Wise, VA	Norton Community Hospital	MSHA	567	139	16	30	47	144
	Wellmont LPH/MVRMC	Wellmont	280	90	20	17	48	109
Wythe, VA	Wythe County Community Hospital	All Other	196	50	39	11	57	55
<b>Grand Total</b>			<b>3,078</b>	<b>856</b>	<b>206</b>	<b>235</b>	<b>363</b>	<b>1,290</b>

Source: Discharge counts from THA and VHHA state databases. Includes discharges from patients residing within the 21 county service area only.

**Exhibit 13**

<b>From Share Database - CY 2015 Q1-3 Volume</b>								
					OB Deliveries	OB Deliveries		Oncology
Tennessee Hospital County	Hospital Name	System	Neurology	Neurosurgery	Sections	Vaginal	OB Other	Medicine
Carter, TN	Sycamore Shoals Hospital	MSHA	112	1			2	30
Greene, TN	Laughlin Memorial Hospital, Inc.	All Other	62	2	42	94	6	27
	Takoma Regional Hospital	All Other	68	1	53	138	5	7
Hamblen, TN	Morristown-Hamblen Healthcare System	All Other	190	5	136	394	20	23
Hancock, TN	Wellmont Hancock County Hospital	Wellmont	5					1
Hawkins, TN	Wellmont Hawkins County Memorial Hospital	Wellmont	28					2
Johnson, TN	Johnson County Community Hospital	MSHA						
Sullivan, TN	HealthSouth Rehabilitation Hospital-Kingsport	All Other	2					
	Indian Path Medical Center	MSHA	174	81	216	358	21	27
	Wellmont Bristol Regional Medical Center	Wellmont	622	339	222	427	45	114
	Wellmont Holston Valley Medical Center	Wellmont	610	284	268	462	45	130
Unicoi, TN	Unicoi County Memorial Hospital, Inc.	MSHA	23				1	6
Washington, TN	Franklin Woods Community Hospital	MSHA	82	2	326	562	21	39
	HealthSouth Quillen Rehabilitation Hospital	MSHA	1					1
	Johnson City Medical Center	MSHA	1,138	529	330	740	179	331
	Woodridge Psychiatric Hospital	MSHA	28					
<b>Grand Total</b>			<b>3,145</b>	<b>1,244</b>	<b>1,593</b>	<b>3,175</b>	<b>345</b>	<b>738</b>
<b>Lakeway data from 2014</b>								
					OB Deliveries	OB Deliveries		Oncology
Hospital Name	Cardiac Surgery		Neurology	Neurosurgery	Sections	Vaginal	OB Other	Medicine
Tennova Healthcare-Lakeway Regional Hospital			75	40	25	53	1	24
<b>Grand Total</b>			<b>75</b>	<b>40</b>	<b>25</b>	<b>53</b>	<b>1</b>	<b>24</b>
					OB Deliveries	OB Deliveries		Oncology
Virginia Hospital County	Hospital Name	System	Neurology	Neurosurgery	Sections	Vaginal	OB Other	Medicine
Buchanan, VA	Buchanan General Hospital	All Other	3					2
Dickenson, VA	Dickenson Community Hospital	MSHA						
Russell, VA	Russell County Medical Center	MSHA	29					5
Smyth, VA	Smyth County Community Hospital	MSHA	43				3	11
Tazewell, VA	Carilion Tazewell Community Hospital	All Other	11					
	Clinch Valley Medical Center	All Other	104	3	82	146	18	78
Washington, VA	Johnston Memorial Hospital	MSHA	300	5	162	378	33	58
	Wellmont BRMC Ridgeview Pavilion	Wellmont	1				2	
Wise, VA	Norton Community Hospital	MSHA	126		54	83	26	11
	Wellmont LPH/MVRMC	Wellmont	36		105	128	28	10
Wythe, VA	Wythe County Community Hospital	All Other	46		87	98	10	6
<b>Grand Total</b>			<b>699</b>	<b>8</b>	<b>490</b>	<b>833</b>	<b>120</b>	<b>181</b>

Source: Discharge counts from THA and VHHA state databases. Includes discharges from patients residing within the 21 county service area only.

## Exhibit 13

From Share Database - CY 2015 Q1-3 Volume								
			Oncology	Ophthalmic	Ophthalmic		Orthopedic	Orthopedic
Tennessee Hospital County	Hospital Name	System	Surgery	Medicine	Surgery	Oral Surgery	Medicine	Surgery
Carter, TN	Sycamore Shoals Hospital	MSHA	8	3		2	28	97
Greene, TN	Laughlin Memorial Hospital, Inc.	All Other	4	2	2	2	27	142
	Takoma Regional Hospital	All Other	3	1			13	68
Hamblen, TN	Morristown-Hamblen Healthcare System	All Other	15			2	21	244
Hancock, TN	Wellmont Hancock County Hospital	Wellmont					4	
Hawkins, TN	Wellmont Hawkins County Memorial Hospital	Wellmont				1	8	
Johnson, TN	Johnson County Community Hospital	MSHA						
Sullivan, TN	HealthSouth Rehabilitation Hospital-Kingsport	All Other					1	
	Indian Path Medical Center	MSHA	9	1		2	25	337
	Wellmont Bristol Regional Medical Center	Wellmont	49	3	1	12	152	740
	Wellmont Holston Valley Medical Center	Wellmont	73			15	161	1,145
Unicoi, TN	Unicoi County Memorial Hospital, Inc.	MSHA	2				16	5
Washington, TN	Franklin Woods Community Hospital	MSHA	46	4		11	35	1
	HealthSouth Quillen Rehabilitation Hospital	MSHA						
	Johnson City Medical Center	MSHA	59	24	3	30	403	1,364
	Woodridge Psychiatric Hospital	MSHA						
Grand Total			268	38	6	77	894	4,143
Lakeway data from 2014								
Hospital Name		Cardiac Surgery	Oncology	Ophthalmic	Ophthalmic	Oral Surgery	Orthopedic	Orthopedic
			Surgery	Medicine	Surgery		Medicine	Surgery
Tennova Healthcare-Lakeway Regional Hospital			7	2			22	125
Grand Total			7	2			22	125
Virginia Hospital County	Hospital Name	System	Oncology	Ophthalmic	Ophthalmic	Oral Surgery	Orthopedic	Orthopedic
Buchanan, VA	Buchanan General Hospital	All Other	1				5	
Dickenson, VA	Dickenson Community Hospital	MSHA						
Russell, VA	Russell County Medical Center	MSHA				1	10	
Smyth, VA	Smyth County Community Hospital	MSHA	10			2	17	77
Tazewell, VA	Carilion Tazewell Community Hospital	All Other					4	
	Clinch Valley Medical Center	All Other	10	2		6	58	67
Washington, VA	Johnston Memorial Hospital	MSHA	17	5	1	9	87	323
	Wellmont BRMC Ridgeview Pavilion	Wellmont					1	
Wise, VA	Norton Community Hospital	MSHA	14	1		1	16	32
	Wellmont LPH/MVRMC	Wellmont	2	1		1	6	25
Wythe, VA	Wythe County Community Hospital	All Other	3	1		1	10	113
Grand Total			57	10	1	21	214	637

Source: Discharge counts from THA and VHHA state databases. Includes discharges from patients residing within the 21 county service area only.

**Exhibit 13**

From Share Database - CY 2015 Q1-3 Volume									

## Exhibit 13

From Share Database - CY 2015 Q1-3 Volume								
			Substance Abuse	Thoracic Surgery	Trauma Medical	Unspecified	Urology Medicine	Urology Surgery
Tennessee Hospital County	Hospital Name	System						
Carter, TN	Sycamore Shoals Hospital	MSHA	13	1	4		4	1
Greene, TN	Laughlin Memorial Hospital, Inc.	All Other	3	1	6	1	8	8
	Takoma Regional Hospital	All Other	7	2	7			
Hamblen, TN	Morristown-Hamblen Healthcare System	All Other	17	5	8		17	26
Hancock, TN	Wellmont Hancock County Hospital	Wellmont			1		1	
Hawkins, TN	Wellmont Hawkins County Memorial Hospital	Wellmont	1	1				
Johnson, TN	Johnson County Community Hospital	MSHA						
Sullivan, TN	HealthSouth Rehabilitation Hospital-Kingsport	All Other						
	Indian Path Medical Center	MSHA	11	28	7		5	34
	Wellmont Bristol Regional Medical Center	Wellmont	43	57	42	50	45	84
	Wellmont Holston Valley Medical Center	Wellmont	26	106	48	20	29	70
Unicoi, TN	Unicoi County Memorial Hospital, Inc.	MSHA	3	1	1	1	2	
Washington, TN	Franklin Woods Community Hospital	MSHA	26	3	3		104	170
	HealthSouth Quillen Rehabilitation Hospital	MSHA						
	Johnson City Medical Center	MSHA	139	156	122		50	92
	Woodridge Psychiatric Hospital	MSHA	106					
Grand Total			395	361	249	72	265	485
Lakeway data from 2014								
				Thoracic Surgery	Trauma Medical	Unspecified	Urology Medicine	Urology Surgery
Hospital Name	Cardiac Surgery							
Tennova Healthcare-Lakeway Regional Hospital					7		9	27
Grand Total					7		9	27
			Substance Abuse	Thoracic Surgery	Trauma Medical	Unspecified	Urology Medicine	Urology Surgery
Virginia Hospital County	Hospital Name	System						
Buchanan, VA	Buchanan General Hospital	All Other	2		1			
Dickenson, VA	Dickenson Community Hospital	MSHA						
Russell, VA	Russell County Medical Center	MSHA	5		2		4	
Smyth, VA	Smyth County Community Hospital	MSHA	4		1		3	2
Tazewell, VA	Carilion Tazewell Community Hospital	All Other	3		1		2	
	Clinch Valley Medical Center	All Other	10	10	8		11	21
Washington, VA	Johnston Memorial Hospital	MSHA	34	22	14	1	31	30
	Wellmont BRMC Ridgeview Pavilion	Wellmont	16					
Wise, VA	Norton Community Hospital	MSHA	16	1	6		25	20
	Wellmont LPH/MVRMC	Wellmont	5	1	1	2	2	1
Wythe, VA	Wythe County Community Hospital	All Other	5	1	5		1	
Grand Total			100	35	39	3	79	74

Source: Discharge counts from THA and VHHA state databases. Includes discharges from patients residing within the 21 county service area only.



**Exhibit 13**

<b>From Share Database - CY 2015 Q1-3 Volume</b>				
<b>Tennessee Hospital County</b>	<b>Hospital Name</b>	<b>System</b>	<b>Vascular Surgery</b>	<b>Womens Other</b>
Carter, TN	Sycamore Shoals Hospital	MSHA		5
Greene, TN	Laughlin Memorial Hospital, Inc.	All Other	43	
	Takoma Regional Hospital	All Other	15	
Hamblen, TN	Morristown-Hamblen Healthcare System	All Other	18	
Hancock, TN	Wellmont Hancock County Hospital	Wellmont		
Hawkins, TN	Wellmont Hawkins County Memorial Hospital	Wellmont		
Johnson, TN	Johnson County Community Hospital	MSHA		
Sullivan, TN	HealthSouth Rehabilitation Hospital-Kingsport	All Other		
	Indian Path Medical Center	MSHA	11	2
	Wellmont Bristol Regional Medical Center	Wellmont	131	1
	Wellmont Holston Valley Medical Center	Wellmont	257	3
Unicoi, TN	Unicoi County Memorial Hospital, Inc.	MSHA		
Washington, TN	Franklin Woods Community Hospital	MSHA	1	8
	HealthSouth Quillen Rehabilitation Hospital	MSHA		
	Johnson City Medical Center	MSHA	456	6
	Woodridge Psychiatric Hospital	MSHA		
<b>Grand Total</b>			<b>932</b>	<b>25</b>
<b>Lakeway data from 2014</b>				
<b>Hospital Name</b>	<b>Cardiac Surgery</b>		<b>Vascular Surgery</b>	<b>Womens Other</b>
Tennova Healthcare-Lakeway Regional Hospital			6	1
<b>Grand Total</b>			<b>6</b>	<b>1</b>
<b>Virginia Hospital County</b>	<b>Hospital Name</b>	<b>System</b>	<b>Vascular Surgery</b>	<b>Womens Other</b>
Buchanan, VA	Buchanan General Hospital	All Other		
Dickenson, VA	Dickenson Community Hospital	MSHA		
Russell, VA	Russell County Medical Center	MSHA		1
Smyth, VA	Smyth County Community Hospital	MSHA		
Tazewell, VA	Carilion Tazewell Community Hospital	All Other		
	Clinch Valley Medical Center	All Other	18	
Washington, VA	Johnston Memorial Hospital	MSHA	60	3
	Wellmont BRMC Ridgeview Pavilion	Wellmont		
Wise, VA	Norton Community Hospital	MSHA	2	1
	Wellmont LPH/MVRMC	Wellmont	3	1
Wythe, VA	Wythe County Community Hospital	All Other	1	
<b>Grand Total</b>			<b>84</b>	<b>6</b>

Source: Discharge counts from THA and VHHA state databases. Includes discharges from patients residing within the 21 county service area only.

**Exhibit 15**

NOTE: Volume equals 25 or more discharges										
System	MSHA	MSHA	MSHA	MSHA	MSHA	MSHA	MSHA	MSHA	MSHA	MSHA
Hospital	Dickenson Community Hospital	Franklin Woods Community Hospital	HealthSouth Quillen Rehabilitation Hospital	Indian Path Medical Center	Johnson City Medical Center	Johnson County Community Hospital	Johnston Memorial Hospital	Norton Community Hospital	Russell County Medical Center	Smyth County Community Hospital
County	Dickenson, VA	Washington, TN	Washington, TN	Sullivan, TN	Washington, TN	Johnson, TN	Washington, VA	Wise, VA	Russell, VA	Smyth, VA
Diagnostic Imaging	X	X		X	X	X	X	X	X	X
Emergency	X	X		X	X	X	X	X	X	X
Inpatient Services	X	X	X	X	X	X	X	X	X	X
Cardiac Surgery					273					
Cardiology		240		464	2,050		627	242	119	167
Cardiology Intervention				217	1,203		150			
Endocrinology		137		270	479		223	65	67	68
ENT Surgery										
Gastroenterology		479		974	1,489		817	138	102	104
General Medicine		457		733	1,965		1,237	280	156	230
General Surgery		356		677	1,173		379	90		37
Gynecology		30		56	123		52			
Hematology		34		112	242		88			
Neonatology		338		194	755		165	47		
Nephrology		260		234	842		485	144	94	99
Neurology		82		174	1,138		300	126	29	43
Neurosurgery				81	529					
OB Deliveries Sections		326		216	330		162	54		
OB Deliveries Vaginal		562		358	740		378	83		
OB Other					179		33	26		
Oncology Medicine		39		27	331		58			
Oncology Surgery		46			59					
Ophthalmic Medicine										
Ophthalmic Surgery										
Oral Surgery					30					
Orthopedic Medicine		35		25	403		87			
Orthopedic Surgery				337	1,364		323	32		77
Otolaryngology		46			94		29			
Plastic Surgery										
Psychiatry					92				478	
Pulmonary		572		549	2,086		939	425	312	275
Rehabilitation			420					47		164
Rheumatology					118					
Substance Abuse		26			139		34			
Thoracic Surgery				28	156					
Trauma Medical					122					
Urology Medicine		104			X		31	25		
Urology Surgery		170		34	50		30			
Vascular Surgery					456		60			

Source: Discharge counts from THA and VHHA state databases. Includes discharges from patients residing within the 21 county service area only.

**Exhibit 15**

NOTE: Volume equals 25 or more discharges									
System	MSHA	MSHA	MSHA	Wellmont	Wellmont	Wellmont	Wellmont	Wellmont	Wellmont
Hospital	Sycamore Shoals Hospital	Unicoi County Memorial Hospital, Inc.	Woodridge Psychiatric Hospital	Bristol Regional Medical Center	BRMC Ridgeview Pavilion	LPH/MVRMC	Hancock County Hospital	Hawkins County Memorial Hospital	Holston Valley Medical Center
County	Carter, TN	Unicoi, TN	Washington, TN	Sullivan, TN	Washington, VA	Wise, VA	Hancock, TN	Hawkins, TN	Sullivan, TN
Diagnostic Imaging	X	X		X		X	X	X	X
Emergency	X	X		X		X	X	X	X
Inpatient Services	X	X	X	X	X	X	X	X	X
Cardiac Surgery				231					263
Cardiology	281	51		844		219		114	1,196
Cardiology Intervention				257					683
Endocrinology	153			270		65			328
ENT Surgery									
Gastroenterology	341	79		974		138		56	982
General Medicine	404	82		733		280	28	146	1,048
General Surgery	151			677		90			851
Gynecology				56					141
Hematology	46			112					165
Neonatology				214		48			207
Nephrology	272	49		504		109		59	544
Neurology	112		28	622		36		28	610
Neurosurgery				339					284
OB Deliveries Sections				222		105			268
OB Deliveries Vaginal				427		128			462
OB Other				45		28			45
Oncology Medicine	30			114					130
Oncology Surgery				49					73
Ophthalmic Medicine									
Ophthalmic Surgery						25			
Oral Surgery									
Orthopedic Medicine	28			152					161
Orthopedic Surgery	97			740					1,145
Otolaryngology				26					31
Plastic Surgery				25					26
Psychiatry	154		3,385	820	599				
Pulmonary	663	114		1,291		348	57	185	1,534
Rehabilitation						89		26	
Rheumatology				25					45
Substance Abuse			106	43					26
Thoracic Surgery				57					106
Trauma Medical				42					48
Urology Medicine				45					29
Urology Surgery				84					70
Vascular Surgery				131					257

Source: Discharge counts from THA and VHHA state databases. Includes discharges from patients residing within the 21 county service area only.

Robert E. Cooper, Jr.  
rcooper@bassberry.com  
(615) 742-7768

September 8, 2016

**Via Email and U.S. Mail**

Deputy Attorney General Janet M. Kleinfelter  
Senior Counsel Vic Domen  
Public Interest Division  
Office of the Attorney General and Reporter  
PO Box 20207  
Nashville, TN 37202

**Re: Second Response to Tennessee Attorney General Office Letter of April 20, 2016, Requesting Additional Documents and Information in the Matter of Proposed Merger of Mountain States Health Alliance and Wellmont Health System**

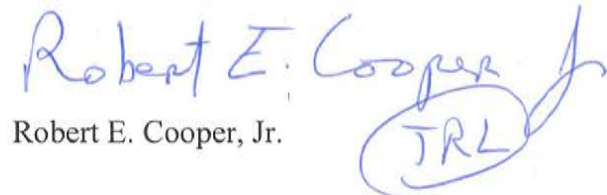
Dear Janet and Vic:

With this letter, Mountain States Health Alliance ("MSHA") is transmitting its Second Response to the request for additional documents and information contained in your letter of April 20, 2016.

This Second Response contains a "Description of MSHA's current use of telemedicine." Each page of the Second Response is consecutively numbered and labeled with an abbreviation for the respondent, beginning with MSHA/AG0066.

MSHA appreciates the opportunity to provide this additional information to assist your Office in its review of MSHA's proposed merger with Wellmont. We are available to discuss any of this information or other questions that you may have.

Your very truly,

  
Robert E. Cooper, Jr.

cc: Timothy S. Belisle  
J. Richard Lodge

20428208.1

Tennessee Attorney General Office  
Letter of April 20, 2016  
Mountain States Health Alliance (MSHA) Second Response<sup>1</sup>  
August 10, 2016

7. Documents relating to the party's current use of tele-medicine in the area as well as plans for future use, including any grant money obtained to develop or deploy any systems for utilizing tele-medicine.

Response:

Index of Documents

- 7.4. Description of MSHA's current use of telemedicine

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<sup>1</sup> MSHA and Wellmont received separate letters from the Tennessee Attorney General's Office on April 20, 2016, requesting additional documents and information. Both letters contain 13 requests that are identical but in different order; Wellmont's letter also contains 2 additional requests. For convenience of comparison, this Response by MSHA responds to the requests in the order they appear in Wellmont's letter, not the order they appear in MSHA's letter. This Response does not contain responses to Wellmont's request number 1 or 11, which appear only in Wellmont's letter.